BOARD MEETING DATE: February 3, 2012   AGENDA NO. 8

PROPOSAL: Establish List of Prequalified Vendors to Provide Computer,
              Network, and Printer Hardware and Software

SYNOPSIS: On November 4, 2011, the Board approved the release of a Request
              for Qualifications and Quotations (RFQQ) to prequalify vendors
              for computer, network, and printer hardware and software. As a
              result of successful responses to this RFQQ, fourteen vendors were
              identified as capable of providing these products. This action is to
              approve these fourteen vendors to provide these products for a two-
              year period. Funds ($200,000) for these purchases are included in
              the FY 2011-12 Budget and will be included in the following FY
              2012-13 Proposed Budget.

COMMITTEE: Administrative, January 13, 2012, Recommended for Approval

RECOMMENDED ACTION:
Approve list of prequalified vendors in Attachment A for a two-year period to provide
computer, network, and printer hardware and software; and desktop computer hardware
upgrades.

                                    Barry R. Wallerstein, D.Env.
                                    Executive Officer

CJM:MH:RG:AGG

Background
On November 4, 2012, AQMD released RFQQ #QQ2012-04 for computer, network,
and printer hardware and software; and desktop computer hardware upgrades. The
purpose of this RFQQ is to invite eligible vendors to submit quotations for seven
categories consisting of: 1) computer equipment (desktop and file server), 2) parts
(desktop and file server), 3) software (desktop and network), 4) printers, 5) printer parts,
6) network LAN/WAN equipment, and 7) desktop computer hardware upgrade systems.
Vendors may bid on any one, or all, of the categories. The selected vendor list resulting
from this RFQQ will be used to form a prequalified vendor list. Purchase orders may be

placed with any or all of the vendors on the prequalified vendor list. This prequalified vendor list will be in effect for a period of two years, and will expire on February 3, 2014. Orders for equipment purchased under this RFQQ will be placed with the vendors who are determined to be the most advantageous to the AQMD at the time of placing the order. It is expected that product orders will be placed throughout the duration of the qualification period. Consideration will be given to cost advantage, technical superiority, length of warranty, and services provided.

Outreach
In accordance with AQMD's Procurement Policy and Procedure, a public notice advertising the RFQQ and inviting bids was published in the Los Angeles Times, the Orange County Register, the San Bernardino Sun, and Riverside County Press Enterprise newspapers to leverage the most cost-effective method of outreach to the South Coast Basin.

Additionally, potential bidders were notified utilizing AQMD's own electronic listing of certified minority vendors. Notice of the RFQQ was e-mailed to the Black and Latino Legislative Caucuses and various minority chambers of commerce and business associations, and placed on the Internet at AQMD's website (http://www.aqmd.gov where it can be viewed by making menu selections "Inside AQMD"/"Employment and Business Opportunities"/"Business Opportunities" or by going directly to http://www.aqmd.gov/rfp/index.html). Information was also available on AQMD's bidder's 24-hour telephone message line (909) 396-2724.

Bid Evaluation
Forty-nine copies of the RFQQ were mailed out and fourteen vendors responded when final bidding closed at 1:00 p.m. on December 8, 2011. Of the fourteen responses, one was a disabled veteran-owned business enterprise, three were women-owned business enterprises, nine were minority-owned business enterprises, six were local business enterprises, and nine were small business enterprises. All fourteen bids met the minimum requirements specified in the RFQQ and are recommended for prequalification in the appropriate categories.

Attachment A lists the fourteen vendors prequalified to provide computer, network, and printer hardware and software; and desktop computer hardware upgrades.

Resource Impacts
Funds for these purchases are included in the FY 2011-12 Budget and will be included in the FY 2012-13 Proposed Budget.

Attachment
A. List of Prequalified Vendors for Computer, Network, and Printer Hardware and Software, and Desktop Computer Hardware Upgrades

ATTACHMENT A
List of Prequalified Vendors for Computer,
Network, and Printer Hardware and Software;
and Desktop Computer Hardware Upgrades

Vendor	Cat 1	Cat 2	Cat 3	Cat 4	Cat 5	Cat 6	Cat 7
Business Services	Yes	Yes	Yes	Yes	Yes	Yes	No
California Integrated Solutions, Inc.	Yes	Yes	Yes	Yes	Yes	Yes	No
Computer 1 Products	Yes	Yes	Yes	Yes	Yes	Yes	No
Data Alliance Information Tech.	No	No	No	No	No	Yes	No
Data Impressions	Yes	Yes	Yes	Yes	Yes	Yes	Yes
EDX Information Systems, Inc.	Yes	Yes	Yes	Yes	Yes	Yes	Yes
En Pointe Technologies Sales Inc.	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Genesis	Yes	Yes	Yes	Yes	Yes	Yes	Yes
GST	Yes	Yes	Yes	Yes	Yes	Yes	Yes
New Day Computer Products	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Nth Generation Computing, Inc.	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Peacock Systems	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Sigmanet, Inc.	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Stele Corporation	Yes	Yes	Yes	Yes	Yes	Yes	No

* Categories of Supplies and Services
  1. Computer Systems
  2. Computer Parts
  3. Computer Software
  4. Printers
  5. Printer Parts/Accessories
  6. Network Equipment
  7. Desktop computer hardware upgrade systems