BOARD MEETING DATE: February 2, 2018   AGENDA NO. 9

PROPOSAL: Establish List of Prequalified Vendors to Provide Computer,
                   Network, Printer, Hardware and Software, and Audio Visual
                   Equipment

SYNOPSIS: On November 3, 2017, the Board approved the release of a Request
                   for Qualifications and Quotations (RFQQ) to prequalify vendors
                   for computer, network, printer, hardware and software, and audio
                   visual equipment. As a result of successful responses to this
                   RFQQ, twelve vendors were identified as capable of providing
                   these products. This action is to approve these twelve vendors to
                   provide these products for a two-year period. Funds ($195,000) for
                   these purchases are included in the FY 2017-18 Budget.

COMMITTEE: Administrative, January 12, 2018; Recommended for Approval

RECOMMENDED ACTION:
Approve list of prequalified vendors in the Attachment for a two-year period to provide
computer, network, printer, hardware and software, and audio visual equipment.

                                        Wayne Nastri
                                        Executive Officer
RM:MH:cj

Background
On November 3, 2017, the Board released a Request for Qualifications and Quotations
(RFQQ) #QQ2018-09 for computer, network, printer, hardware and software, and audio
visual equipment. The purpose of this RFQQ is to invite eligible vendors to submit
quotations for eight categories, consisting of: 1) computer systems, 2) computer parts, 3)
computer software, 4) printers, 5) printer parts/accessories, 6) network equipment, 7)
desktop computer hardware upgrade systems, and 8) audio visual equipment. Vendors
may bid on any, or all, of the categories. The selected vendors resulting from this
RFQQ will be used to compile a prequalified vendor list. Purchase orders may be
placed with any, or all, of the vendors on the prequalified vendor list. This prequalified
vendor list will be in effect for a period of two years. Orders for equipment purchased
under this RFQQ will be placed with the vendors who are determined to be the most
advantageous to the SCAQMD at the time of placing the order. It is expected that

product orders will be placed throughout the duration of the qualification period. Consideration will be given to cost advantage, technical superiority, length of warranty, and services provided.

Outreach
In accordance with SCAQMD's Procurement Policy and Procedure, a public notice advertising the RFQQ and inviting bids was published in the Los Angeles Times, the Orange County Register, the San Bernardino Sun, and Riverside County's Press Enterprise newspapers to leverage the most cost-effective method of outreach to the South Coast Basin.

Additionally, potential bidders may have been notified utilizing SCAQMD's own electronic listing of certified minority vendors. Notice of the RFQQ has been emailed to the Black and Latino Legislative Caucuses and various minority chambers of commerce and business associations, and placed on the Internet at SCAQMD's website (http://www.aqmd.gov).

Bid Evaluation
Thirty-nine copies of the RFQQ were mailed out and twelve vendors responded when final bidding closed at 1:00 p.m. on December 6, 2017. Of the twelve complete responses, one was a disabled veteran-owned business enterprise; four were women-owned business enterprises; seven were minority-owned business enterprises; eight were local business enterprises; and five were small business enterprises. All twelve bids met the minimum requirements specified in the RFQQ and are recommended for prequalification in the appropriate categories.

The Attachment lists the twelve vendors prequalified to provide computer, network, printer, hardware and software, and audio visual equipment.

Panel Composition
The evaluation panel consisted of five staff members from Information Management: a Systems and Programming Supervisor, two IT Supervisors and two IT Specialists. Of the five panelists, three are Asian-Pacific Islander, and two are Hispanic; four are male and one is female.

Resource Impacts
Funds for the purchase of desktop computer hardware upgrade systems are included in the FY 2017-18 Budget.

Attachment
List of Prequalified Vendors for Computer, Network, Printer, Hardware and Software, and Audio Visual Equipment

ATTACHMENT

List of Prequalified Vendors for Computer, Network, Printer, Hardware and Software, and Audio Visual Equipment

Vendor	Cat 1	Cat 2	Cat 3	Cat 4	Cat 5	Cat 6	Cat 7	Cat 8
EPOCH UNIVERSAL, INC.	Yes	Yes	Yes	No	No	Yes	Yes	No
HOWARD TECHNOLOGY SOLUTIONS A DIV. OF HOWARD INDUSTRIES, INC.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No
CALIFORNIA INTEGRATED SOLUTIONS, INC.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No
IMPEX TECHNOLOGIES, INC.	Yes	Yes	No	No	Yes	Yes	No	No
GOLDEN STAR TECHNOLOGY, INC.	Yes	Yes	No	Yes	Yes	Yes	Yes	Yes
SHI INTERNATIONAL CORP.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
NTH GENERATION COMPUTING, INC.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No
BUSINESS SERVICES	Yes	Yes	No	Yes	Yes	Yes	Yes	No
COMMUNICATIONS SUPPLY CORPORATION	No	No	No	No	No	Yes	No	No
GENESIS COMPUTER SYSTEMS, INC.	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
JPK MICRO SUPPLY, INC.	Yes	Yes	Yes	Yes	Yes	No	Yes	No
HYPERTEC USA INC. (HYPERTEC DIRECT)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	No
Categories								
1. Computer Systems								
2. Computer Parts								
3. Computer Software								
4. Printers								
5. Printer Parts/Accessories								
6. Network Equipment								
7. Desktop computer hardware upgrade systems								
8. Audio Visual Equipment								