BOARD MEETING DATE: August 2, 2024 AGENDA NO. 6

PROPOSAL: Issue RFP and Execute Contracts for New Go Zero Incentive

Program to Incentivize Installation of Zero-Emission Appliances

SYNOPSIS: The 2022 AQMP includes control measures that are based on

accelerated deployment of zero-emission technologies. One hurdle to the implementation is the high upfront cost. To help mitigate the cost, the 2022 AQMP Resolution directed staff to incentivize the installation of zero-emission technologies. Staff is proposing a new

incentive pilot program, Go Zero, to provide incentives to consumers, multifamily property owners, and small business owners, with an emphasis on overburdened communities, to install zero-emission appliances. Go Zero will also include outreach and education about zero-emission options, application assistance, and

installer training. Go Zero will be initially funded up to \$21 million from mitigation fees collected under the alternative compliance options for residential space heating appliances maintained in the Rule 1111 Air Quality Investment Fund (27). Staff is proposing to release an RFP to solicit proposals to administer Go Zero and to authorize the Executive Officer to execute contracts based on the results of the RFP with the selected contractor(s) to implement the

incentive program.

COMMITTEE: Stationary Source, June 21, 2024; Recommended for Approval

#### **RECOMMENDED ACTIONS:**

- 1. Authorize up to \$21 million from the Rule 1111 Air Quality Investment Fund (27) to fund the Go Zero incentive program;
- 2. Authorize the Procurement Manager, in accordance with South Coast AQMD Procurement Policy and Procedure, to issue RFP #P2025-01 to solicit proposals for third-party contractor(s) to administer Go Zero to incentivize the purchase and installation of zero-emission appliances in the South Coast AQMD, to organize and conduct trainings for installers of zero-emission appliances, provide outreach and education, and to offer application assistance for consumers; and

3. Authorize the Chair, or by the Chair's designation, the Executive Officer, to execute contracts, based on the results of the RFP, with the selected contractor(s) to implement the incentive program.

Wayne Nastri Executive Officer

SR:MK:HF:YZ:EY

#### **Background**

The 2022 AQMP was adopted in December 2022 and includes control measures for industrial, commercial, and residential sectors that are based on deployment of zero-emission technologies, wherever feasible. South Coast AQMD is developing zero-emission NOx standards for space heating and water heating equipment and will conduct a BARCT assessment on zero-emission NOx standards for various residential and commercial building appliances.

One challenge for the widespread implementation of zero-emission residential and commercial building appliances is the cost, particularly for residents in disproportionately impacted areas. Through the 2022 AQMP Resolution, the Board directed staff to work with stakeholders to develop concepts for a funding program to incentivize the transition to zero-emission technologies with a strong emphasis on incentivizing zero-emission technologies in overburdened communities. Substantial incentive funds and programs are needed to address the potentially significant cost of adopting zero-emission appliances for these communities to implement zero-emission technologies in an equitable way. Staff is proposing a new pilot incentive program, Go Zero, to provide incentives to consumers, multifamily property owners, and small business owners to install zero-emission appliances; outreach and education about zero-emission options; application assistance; and installer training. Go Zero will place a strong emphasis on those entities in overburdened communities. Information obtained from the Go Zero pilot program will be used to expand Go Zero.

#### **Proposal**

Staff is proposing to issue RFP #P2025-01 to solicit bids from qualified applicants to serve as third-party contractor(s) to: assist in outreach, education, and promotion of zero-emission appliances; receive and process rebate applications; facilitate the integration of other federal, state, and local rebate programs (e.g., TECH Clean California); track program data (e.g., application distribution and fund dispensation) and make them available on a public website; provide installer training; and conduct specific outreach and application assistance to residents. The program will emphasize overburdened communities, providing greater incentives, outreach, and workforce training in these communities.

The objectives of the program are divided into five sub-projects. A third-party contractor can submit a bid for any or all sub-projects, which include: (1) Rebate program for single family zero-emission space and water heating appliances, or other single family zero-emission appliances included in future modified phase(s); (2) Rebate program for multifamily zero-emission space and water heating appliances, or other multifamily zero-emission appliances included in future modified phase(s); (3) Rebate program for small business zero-emission water heating appliances, or other small business zero-emission appliances included in future modified phase(s); (4) Training program for installers of zero-emission space and water heating appliances; and (5) Targeted outreach, education, incentive, and rebate integration information from other entities, and application assistance with the primary focus on residents in overburdened communities.

Staff recommends funding the first phase of the Go Zero incentive program with up to \$21 million from the Rule 1111 Air Quality Investment Fund (27), the Rule 1111 mitigation fund. The \$21 million will be allocated as follows: \$9 million will be allocated to single family rebates and administration; \$5 million will be allocated to multifamily rebates and administration; \$5 million will be allocated to small business rebates and administration; \$1 million will be allocated to installer training; and \$1 million will be allocated to outreach and assistance for residents, with the primary focus on overburdened communities. The allocated fundings include administrative cost of the selected contractor(s). Staff recommends allocating at least 75 percent of the rebate funding (single family, multifamily, and small business rebates) to those applying from overburdened communities, identified under Senate Bill 535 (De León, Statutes of 2012) (https://oehha.ca.gov/calenviroscreen/sb535).

The bids will be due on September 13, 2024. Following the results of the RFP, staff anticipates the selection of the contractor(s) and execution of contract(s) to occur by November 2024. The contractor(s) will be selected based on the best combination of qualifications and well-balanced administration cost, with criteria specified in the RFP. To expedite implementation of the Go Zero incentive program, staff requests that the Chair, or by the Chair's designation, the Executive Officer, execute contracts with qualified contractor(s) of the RFP, based upon recommendations of the evaluation panel.

#### **Bid Evaluation**

Proposals will be evaluated by a panel consisting of South Coast AQMD staff members and an outside expert. Proposals will be evaluated based on: bidder's experience and background; how the contractor will administer and/or stack the rebate with other programs; how the contractor will conduct outreach; the ability to provide data and statistics on where and by whom the rebates are being used; and the administration fees. The panel will make recommendations on the final selection of a third-party contractor(s).

#### Outreach

In accordance with South Coast AQMD's Procurement Policy and Procedure, a public notice advertising the RFP and inviting bids will be published in the Los Angeles Times, the Orange County Register, the San Bernardino Sun, and Riverside County's Press Enterprise newspapers.

Additionally, potential bidders will be notified utilizing South Coast AQMD's own electronic listing of certified minority vendors. Notice of the RFP will be emailed to the Black and Latino Legislative Caucuses and various minority chambers of commerce and business associations and placed on South Coast AQMD's website (<a href="http://www.aqmd.gov">http://www.aqmd.gov</a>).

#### **Benefits to South Coast AQMD**

The Go Zero pilot incentive program will provide incentive funding to consumers, multifamily property owners, and small businesses replacing traditional NOx emission appliances with zero-emission appliances; provide training to installers to help educate the workforce; and provide targeted outreach and assistance to residents. Go Zero will primarily focus on entities located in overburdened communities. Initiating the pilot incentive program will help implement 2022 AQMP control measures for widespread adoption of zero-emission appliances, which is necessary to reduce NOx emissions and to meet the National Ambient Air Quality Standards for ozone.

### **Resource Impacts**

Sufficient funds are available in Rule 1111 Air Quality Investment Fund (27). As the program will be administrated by selected contractor(s) with administration fees included in the allocated \$21 million funding, no administrative cost will be required for staff.

#### **Attachment**

RFP # P2025-01



# SOUTH COAST AIR QUALITY MANAGEMENT DISTRICT REQUEST FOR PROPOSALS

# Administration of the Go Zero Incentive Program for Zero-Emission Appliances in Residential and Commercial Buildings

P2025-01

South Coast Air Quality Management District (South Coast AQMD) requests proposals for the following purpose according to terms and conditions attached. In the preparation of this Request for Proposals (RFP) the words "Proposer," "Contractor," "Consultant," "Bidder" and "Firm" are used interchangeably.

#### **PURPOSE**

The purpose of this RFP is to obtain proposals from potential Contractors with appropriate expertise and capabilities to administer a new incentive program for zero-emission building appliances, which includes: conducting program outreach and receiving and processing rebate applications from consumers purchasing zero-emission building appliances; facilitating the integration of other local and state rebate programs for building appliances (e.g., TECH Clean California); tracking program data such as the amount and percentage of funds dispensed for projects located in overburdened communities; and making the program data available on a public website. The Go Zero incentive program, considered in full, will have five components, with each component considered as a sub-project. Section V provides more details regarding each sub-project. Applicants can submit proposals for any or all of these sub-projects. The rebate program will begin on the contract execution date with the selected Contractor(s)<sup>1</sup> and end on the date listed below.

Equipment Category	Rebate End Date
Zero-Emission Appliances,	January 1, 2029, or
Primarily All-Electric Heat Pump	until funding is
for Space and Water Heating	exhausted

<sup>&</sup>lt;sup>1</sup> There may be a backlog of rebate applications due to the time differential between the beginning of the rebate program and the date on which the Contractor takes action on the program.

#### INDEX - The following are contained in this RFP:

Section I Background/Information

Section II Contact Person Section III Schedule of Events

Section IV Participation in the Procurement Process Section V Statement of Work/Schedule of Deliverables

Section VI Required Qualifications

Section VII Proposal Submittal Requirements

Section VIII Proposal Submission

Section IX Proposal Evaluation/Contractor Selection Criteria

Section X Funding

Section XI Sample Contract

Attachment A - Participation in the Procurement Process

Attachment B - Certifications and Representations

#### **SECTION I: BACKGROUND/INFORMATION**

The South Coast AQMD is a regional government agency responsible for clean air in Orange County and the non-desert portions of Los Angeles, Riverside and San Bernardino counties. Despite great strides in cleaning the air over the past several decades, the region is still exceeding federal public health standards for both ozone and particulate matter (PM); therefore, emission reductions, including NOx reductions, are needed to achieve compliance with the ambient air quality standards. Combustion sources in residential and commercial buildings are one of the many sources of NOx emissions in the region. South Coast AQMD currently has the following rules regulating appliances in residential and commercial buildings.

Rule 1111 - Reduction of NOx Emissions from Natural-Gas-Fired, Fan-Type Central Furnaces, reduces emissions of NOx from residential and some commercial gas-fired fan-type space heating furnaces with a rated heat input capacity of less than 175,000 Btu per hour or, for combination heating and cooling units, a cooling rate of less than 65,000 Btu per hour. This rule applies to manufacturers, distributors, sellers, and installers of such furnaces and currently requires the 14 ng/J NOx limit for all furnaces except for downflow and large units (≥100 kBtu/hr) in high altitude areas that are subject to the 40 ng/J NOx limit. Space heating furnaces with a rated heat input capacity between 175,000 and 2,000,000 Btu per hour are mainly used in commercial buildings. These units are currently exempt from South Coast AQMD NOx rules but are addressed in the 2022 Air Quality Management Plan (AQMP) and are being proposed for inclusion in currently proposed amendments to Rule 1111.

Rule 1121 - Control of Nitrogen Oxides from Residential Type, Natural-Gas-Fired Water Heaters, applies to manufacturers, distributors, retailers, and installers of natural gas-fired water heaters with heat input rates less than 75,000 Btu per hour. This type of water heater is typically a tank type for residential water heating. Rule 1121, last amended in 2004, requires the implementation of a 10 ng/J NOx emission limit, which currently remains one of most stringent NOx standards for this appliance in the nation.

Rule 1146.2 - Emissions of Oxides of Nitrogen from Large Water Heaters and Small Boilers and Process Heaters, applies to manufacturers, distributors, retailers, resellers, installers, owners, and operators of units with a rating at or less than 2,000,000 Btu per hour, excluding

units regulated by Rule 1121. The NOx emissions limits of Rule 1146.2 were amended in 2006 to require 14 ng/J (20 ppm), except for Type 1 units rated up to 400,000 Btu per hour installed prior to January 1, 2012, and pool heaters for which the NOx limit was 55 ppm, and Type 2 units rated between 400,000 and 2,000,000 Btu per hour installed prior to January 1, 2010, for which the NOx limit was 30 ppm. Rule 1146.2 was amended in June 2024 to require zero-emission limits based on future effective compliance dates.

The 2022 AQMP was adopted in December 2022 and includes control measures for industrial, commercial, and residential sectors that are based on accelerated deployment of the cleanest possible technologies available. For residential and commercial buildings, the South Coast AQMD would develop and propose zero-NOx emission standards, wherever feasible, for space heating, water heating, and cooking appliances for installation in new buildings and replacement at the end of useful life for units in existing buildings.

The South Coast AQMD is currently developing amendments to Rules 1111 and 1121 to require zero-NOx emission standards, wherever deemed feasible, for space and water heaters at future effective dates. One hurdle for the residential and commercial building appliances control measures is the upfront cost of zero-emission technologies. The costs associated with widespread adoption are significant, and substantial incentives or other approaches will be needed to implement these measures. Additional costs may be partially offset by utility companies and state agencies who have proposed incentives for heat pumps or electric panel upgrades, as well as federal tax credits. South Coast AQMD is also proposing incentive programs to further lower the upfront cost. The 2022 AQMP notes the inequity concern for communities that are disproportionately impacted by pollution and are more vulnerable to the adverse health effects of pollution. Substantial incentive funds and programs are needed to address the potentially significant cost of adopting zero-emission appliances for these communities and implement zero-emission technologies in an equitable way.

Through the 2022 AQMP Resolution, the Board directed staff to work with stakeholders to develop concepts for a potential funding program to incentivize the installation and operation of zero-emission technology and seek opportunities to provide incentives to deploy zero-emission technologies in environmental justice and overburdened communities.

In 2018, South Coast AQMD developed the Clean Air Furnace Rebate Program with a focus on lower or zero-emission residential space heating appliances associated with Rule 1111 compliance. Electric & Gas Industries Association (EGIA) was selected through a public process (RFP #P2018-05) as a third-party Contractor to implement the program utilizing an online rebate processing platform (<a href="https://www.cleanairfurnacerebate.com/">https://www.cleanairfurnacerebate.com/</a>). The program had two implementation phases. The first phase (2018-2019) was focused on incentivizing early deployment of 14 ng/J NOx furnaces with the Board-authorized \$3,000,000 fund. The second phase started in September 2020, with a focus on incentivizing zero-emission heat pump deployment to replace NOx emitting furnaces in existing homes with the Board-authorized \$3,500,000 fund. The Clean Air Furnace Rebate Program funding was exhausted in 2023, which concluded the program.

This RFP is for administrating a new program funding rebates to consumers replacing traditional NOx-emitting appliances with zero-emission appliances at single-family and multifamily buildings and small businesses, with the first phase focusing on space and water

heating appliances. The incentive program will also provide funds to organize and conduct training for installers of zero-emission appliances and for application assistance for consumers in overburdened communities. Depending on performance in the first phase, South Coast AQMD will consider providing additional funding for more phases of implementation and adjust the program as needed.

Staff is proposing the first phase of the Go Zero incentive program to be funded with \$21 million to incentivize consumers replacing traditional NOx emitting space and water heating appliances with zero-emission appliances at residential buildings and small businesses; fund an installer training program; and fund outreach and assistance for residents in overburdened communities. The \$21 million will be allocated as follows: \$9 million will be allocated to single family rebates and administration; \$5 million will be allocated to multifamily rebates and administration; \$5 million will be allocated to small business rebates and administration; \$1 million will be allocated to installer training; and \$1 million will be allocated for outreach and assistance for residents in overburdened communities to maximize outreach in the four-county jurisdiction. Staff recommends allocating at least 75 percent of the rebate funding (single family, multifamily, and small business rebates) to those applying from overburdened communities, identified under Senate Bill (De León. Statutes 535 of 2012) (https://oehha.ca.gov/calenviroscreen/sb535).

#### **SECTION II: CONTACT PERSON**

Questions regarding the content or intent of this RFP or on procedural matters should be addressed to:

Emily Yen, Air Quality Specialist
Planning, Rule Development and Implementation
South Coast Air Quality Management District
21865 Copley Drive
Diamond Bar, CA 91765-4182
(909) 396-3206
EYen@agmd.gov

# SECTION III: SCHEDULE OF EVENTS

Date	Event
August 2, 2024	RFP Released
August 28, 2024	Bidder's Conference*
September 13, 2024	Proposals Due to South Coast
	AQMD - No Later Than 1:00 pm
	PST
September 17–	Proposal Evaluations
September 27, 2024	
November 1, 2024	Governing Board Consideration of
	Approval of Contractor Selection
	(if needed)
November 2024	Anticipated Contract Execution

\* Participation in the Bidder's Conference is optional. Such participation would assist in notifying potential Bidders of any updates or amendments. The Bidders Conference will be virtual, on Zoom at 1:00 p.m. on Wednesday, August 28, 2024. Meeting information will be provided at least two weeks prior to the Bidders Conference. Please contact Emily Yen at EYen@aqmd.gov or (909) 396-3206 by close of business on Friday, August 9, 2024, if you would like to be notified.

#### SECTION IV: PARTICIPATION IN THE PROCUREMENT PROCESS

It is the policy of South Coast AQMD to ensure that all businesses, including minority business enterprises, women business enterprises, disabled veteran business enterprises (DVBE), and small businesses, have a fair and equitable opportunity to compete for and participate in South Coast AQMD contracts. Attachment A to this RFP contains definitions and further information.

#### SECTION V: <u>STATEMENT OF WORK/SCHEDULE OF DELIVERABLES</u>

#### A. Objective

The objective of the proposed project shall be to (1) receive and process rebate applications submitted by consumers, or installers representing consumers, who have replaced traditional NOx emitting appliances with zero-emission appliances at single-family or multifamily buildings or small businesses, with a focus on space and water heating appliances; and (2) assist in the promotion of zero-emission appliances.

The program may be adjusted for future phase(s) by providing new funding, revising rebate amounts, expanding applicable appliances, or any adjustments approved by the South Coast AQMD.

Contractors may bid on one or more sub-projects, and one or more contractor(s) may be awarded funding for sub-project 5 depending on the needs of the program and the area(s) or counties in which the contractor(s) are able to serve within the South Coast AQMD.

#### B. Statement of Work

The proposed project consists of five sub-projects:

- Sub-project 1: Rebate program for single-family zero-emission space and water heating appliances, or other zero-emission single-family appliances included in future modified phase(s);
- Sub-project 2: Rebate program for multifamily zero-emission space and water heating appliances, or other multifamily zero-emission appliances included in future modified phase(s);
- Sub-project 3: Rebate program for small business zero-emission water heating appliances, or other small business zero-emission appliances included in future modified phase(s);

- Sub-project 4: Training program for installers of zero-emission space and water heating appliances; and
- Sub-project 5: Outreach program specifically designed to reach and assist residential applicants from overburdened areas in the rebate application.

Sub-project 3 should apply to small businesses as defined by South Coast AQMD Rule 102 – Definition of Terms:

SMALL BUSINESS means a business which is independently owned and operated and meets the following criteria, or if affiliated with another concern, the combined activities of both concerns shall meet these criteria:

- (A) the number of employees is 10 or less; and
- (B) the total gross annual receipts are \$500,000 or less; or
- (C) not-for-profit training center.

#### Tasks for Sub-Projects 1, 2, 3

Sub-projects 1, 2, and 3 should, at a minimum, include the tasks below.

#### **Program Promotion**

Program promotions will be conducted by both the South Coast AQMD and the selected Contractor(s), collaborating with the selected contractor(s) for sub-project 5. The selected Contractor(s) are expected to:

- 1. Develop a plan to promote the program with an emphasis on promoting the program in overburdened communities, including, but not limited to residents in mobile home parks; residents that are identified as living in disadvantaged community California Senate Bill 535 (CalEnviroScreen), and residents in AB 617 communities. The outreach may be conducted through distribution of point of purchase material, informational bulletins, written copy of program information to media including television, radio, newspaper and health/environmental advocacy groups, or others, provided that any written outreach information, including camera-ready originals, are submitted to South Coast AQMD for approval prior to distribution. South Coast AQMD resources (i.e., list serves, newsletters, and website) may also be used, as determined to be appropriate, to help promote the program.
- 2. Outreach shall be conducted in English and other languages spoken in the area, including but not limited to, Spanish for sub-projects 1,2, and 5, and Spanish and Korean for sub-project 3.

#### **Rebate Funding Forms Design**

Rebate funding forms will be used by the selected Contractor(s) to bundle and summarize the applications received and request funds from the South Coast AQMD to process those applications (see Task #5). The forms must:

- 1. Show a clear distinction between single family residential, multifamily residential, and small business rebates.
- 2. Be approved by South Coast AQMD for the format prior to program implementation.

#### 3. At a minimum, document:

- a. If the customer is qualified for a product rebate after the Contractor's evaluation of the application;
- b. The rebate category the customer qualifies for (single family, multifamily, or small business) and any other rebates the customer may be applying for or have applied for;
- c. If the installation occurred in an overburdened community;
- d. Information on the appliance being replaced, including product name, model number, serial number, capacity, manufactured date, or justification for missing any of that information;
- e. The date of new installation and the date of rebate application;
- f. Information on the new zero-emission appliance including product name, model number, serial number, capacity, and efficiency;
- g. Installation address;
- h. The owner/occupant's signature and contact information; and
- i. The installer's signature and contact information.

#### **Program Design and Implementation**

 Design a rebate receiving and processing program for consumers and contractors. Implementation is expected to be initiated at the time of contract execution. Preliminary rebate amounts will reflect the following guide (Final proposed rebate amounts and other details will be listed in the contract):

Proposed Single Family Amounts		
Heat pump to replace gas or propane HVAC systems	\$1,500 per heat pump for general (any)  \$3,000 per heat pump for overburdened communities  Include additional \$500 for Energy Star or other efficiency metric (variable or inverter driven)	
Heat pump to replace gas or propane water heating systems	\$1,000 per heat pump for general (any) \$2,000 per heat pump for overburdened communities	

	Include additional \$500 for Energy Star or other efficiency metric (variable or inverter driven)	
Proposed Multifamily HVA	C Amounts	
Split or packaged rooftop/multi-position heat pump (ducted or ductless) to replace gas or propane systems, serving individual apartments	\$2,000 per heat pump	
Packaged terminal heat pumps, single package vertical heat pump, or unitary through the wall/ceiling heat pump to replace gas or propane systems, serving individual apartments	\$1,000 per heat pump that is variable capacity/inverter-driven; \$500 per heat pump that is single or two-stage	
apartifierits	compressor	
Heat pump to replace gas or propane systems, serving multiple apartments	\$1,000 per apartment served	
Split or packaged rooftop/multi-position heat pump (ducted or ductless) to replace gas or propane systems, serving common areas	\$1,800 per heat pump	
Packaged Terminal Heat Pumps, Single Package Vertical Heat Pump, or unitary through the wall/ceiling heat pump to replace	\$800 per heat pump that is variable capacity/inverterdriven;	
gas or propane systems, serving common areas	\$300 per heat pump that is single or two-stage compressor	
Proposed Multifamily Water Heating Amounts		
Heat pump to replace gas or propane systems larger than or equal to 55 gallons, serving individual apartments	\$2,100 per heat pump	

Heat pump to replace gas or propane systems smaller than 55 gallons, serving individual apartments	\$1,400 per heat pump
Heat pump to replace gas or propane systems larger than or equal to 17 gallons per bedroom served, serving multiple apartments	\$1,800 per apartment served
Heat pump to replace gas or propane systems smaller than 17 gallons per bedroom served, serving multiple apartments	\$1,200 per apartment served
Proposed Small Business Amount	
Heat pump to replace gas or propane water heating systems	\$4,000 per heat pump

For multifamily rebates, the total cap for each property will be \$300,000 or 30 percent of project cost for non-overburdened communities and 50 percent of project cost for overburdened communities.

There will be a reservation system for multifamily rebates and owners or contractors will submit applications prior to installation to reserve funds. The owners or contractors will submit increments of progress (e.g., purchase invoices, building permit applications) to hold their reserved funding. Funds will be made available to the owners or contractors upon completion. Reserved funding will return to the pool after a specified number of months if there is no progress on installation.

- 2. If an online tool is to be developed and launched more than one month after the contract execution, a manual process should be in place prior to the launch of the online tool.
- 3. The implementation, at a minimum, involves:
  - a. Receiving applications including sales receipts and any signatures required on the reimbursement forms;
  - b. Verifying or auditing installations;
  - c. An element to disincentivize contractor upcharging;
  - d. For the multifamily rebates, implementing a reservation system to hold funds with subsequent increments of progress reports on the zero-emission technology installation;
  - e. List on the online tool the anonymized lowest contractor rates for this program and other comparable programs if the information is available;
  - f. Assisting applicants in understanding and applying for other applicable rebates; and

g. Issuing rebates.

#### **Rebate Funding and Administration Fee**

- 1. Monitor the volume of applications received and communicate with South Coast AQMD to ensure that the applications to be processed will be funded.
- 2. Bundle the rebate funding forms and sales receipts for submittal to South Coast AQMD for funding in groups of at least 50 rebates or once a month.
- 3. Request for administration fee payment along with the submittal of the rebate funding forms.

#### Reporting

- 1. Prepare a report every three months that includes a spreadsheet summarizing the:
  - a. Date of installation or invoice date/number;
  - b. Cost of installation;
  - c. Equipment(s) installed;
  - d. Installation address;
  - e. Zip code; and
  - f. County.
- 2. The final report shall also include a discussion on topics about public acceptance of the program as specified and comments/suggestions for future program improvement.
- 3. The report should be made available to the public in an easily downloadable format.

#### Tasks for Sub-Project 4

Sub-project 4 should, at a minimum, include the following tasks.

#### **Training Program Development**

- Develop a training program designed for a technically proficient audience of qualified installers of space and water heating appliances. The program should focus on differences in operation and installation of heat pump units, or other market available zero-emission units, compared with conventional gas combustion equipment.
- 2. Propose a schedule of classes, with at least one class every three months, to be held at the South Coast AQMD headquarters in Diamond Bar or at a location within the South Coast AQMD region provided by the Contractor. Classes should cover installation of different equipment types such as heat pump space and water heating for residential and commercial buildings, as well as best practices for permitting especially for heat pump water heaters.
- 3. The proposed training program shall, at a minimum, detail the:
  - a. Estimated total number of individuals that can be trained:

- b. Estimated class size;
- c. Mode of training (in-person, hybrid, or online); and
- d. Estimated number of training classes.

#### **Trainer Hiring**

- 1. Hire at least one qualified trainer to teach the program. Qualifications should include:
  - a. Relevant contractor licenses;
  - b. Experience installing the equipment applicable to the rebate program; and
  - c. Prior experience in teaching training classes.

#### **Program Promotion**

- 1. Develop a plan to promote the program with an emphasis on promoting the program in overburdened communities, including, but not limited to, residents in mobile home parks; residents near petroleum refineries and/or other chemical or industrial facilities; residents that are identified as living in a disadvantaged community per California Senate Bill 535 (CalEnviroScreen); and residents in AB 617 communities. The outreach may be conducted through distribution of informational bulletins, written copy of program information to media including television, radio, newspaper, trade publications and health/environmental advocacy groups, or others, provided that any written outreach information, including camera-ready originals, are submitted to South Coast AQMD for approval prior to distribution. South Coast AQMD resources (i.e., list serves, newsletters, and website) may also be used, as determined to be appropriate, to help promote the program.
- 2. Outreach shall be conducted in English and other languages spoken in the area, including but not limited to, Spanish.

#### **Hold Classes**

- Hold at least two classes within six months after contract execution.
- 2. Classes should continue at a cadence of at minimum one every three months until funds are exhausted.

#### **Reporting and Administration Fee**

- 1. Prepare a report to be submitted to the AQMD after each class.
- 2. Report shall include:
  - a. Number of participants;
  - b. Names of participants and the license(s) of each participant;
  - c. Company or organization of participants; and
  - d. Contact information of each participant.
- 3. Request for administration fee payment for the reported training class(es).

#### Tasks for Sub-Project 5

Sub-project 5 should, at a minimum, include the following tasks.

#### **Solicitation of Applicants**

- Reach out to overburdened communities identified with CalEnviroScreen, including, but not limited to, residents in mobile home parks and residents in AB 617 communities. Contractor should outline how this outreach will be conducted. Contractor should outline which area(s) or counties the contractor will serve within the South Coast AQMD, if their area of focus is not for the entire jurisdiction of South Coast AQMD.
- 2. Outreach shall be conducted at a minimum in English and Spanish as well as other major languages spoken in the area.
- 3. Coordinate with Contractor for sub-projects 1 and 2 to inform applicants of the application assistance program through outreach materials (website, fliers, etc.) and coordinate with Contractor for sub-project 3 to inform applicants of the program through outreach materials (website, fliers, etc.).

#### **Application Assistance**

- Offer application assistance in, at a minimum, English and Spanish for the application. Assistance should include individual sessions with the applicant(s) to resolve questions, help with filling out rebate forms, and seeking out equipment that meets the needs of the applicant and fulfills the requirements of the rebate program.
- 2. Application assistance should be provided to both applicants sought out through the solicitation process and applicants who learn of the assistance program through outreach materials.

#### **Seek Out Other Rebates**

- 1. Compile list of other applicable rebates, refunds, and/or programs that can be used in conjunction with the proposed Go Zero rebate program.
- 2. Inform applicants about other applicable rebates, refunds, and/or programs that can be used in conjunction with the proposed Go Zero rebate program.
- 3. Track upcoming applicable rebates, refunds, and/or programs that may be used in conjunction with the proposed Go Zero rebate program after deployment.

#### C. Schedule of Deliverables

In addition to any deliverables set forth in the above referenced Specific Tasks, successful bidders for sub-projects 1, 2, or 3, *following contract execution with South Coast AQMD*, are expected to adhere to the master schedule included below.

Task Number:	Task Name	Schedule/Deliverable
1	Program Promotion	Begin preparation of outreach material at the time of contract execution.

		Submit written outreach materials to South Coast AQMD for approval no later than 14 calendar days before distribution. Initial distribution of outreach materials shall occur within six weeks after contract execution.
2	Rebate Funding Forms Design	Submit project Rebate Funding forms to South Coast AQMD for approval no later than 14 days after contract execution.
3	Program Design and Implementation	Subsequent to successful completion of Task 2.
4	Application Monitoring	Provide updates within five days of a South Coast AQMD request.
5	Rebate Funding and Administration Fee	No sooner than the collection of at least 50 reimbursement forms and the accompanying sales receipts, or once a month.
6	Reporting	Every three months with the first report on February 1, 2025; The final report due no later than 45 days following notification by South Coast AQMD that all funding has been expended or the rebate end dates, whichever is earlier.

Successful bidders for sub-project 4, *following contract execution with South Coast AQMD*, are expected to adhere to the master schedule included below.

Task Number:	Task Name	Schedule/Deliverable
1	Training Program Development	Prepare outline of training program and submit program to the South Coast AQMD for approval within four weeks after contract execution.
2	Trainer Hiring	Provide qualifications of the trainer(s) hired subsequent to completion of Task 1.
3	Program Promotion	Begin preparation of outreach material at the time of contract execution. Submit written outreach materials to South Coast AQMD for approval no later than 14 calendar days before distribution. Initial distribution of outreach materials shall occur within six weeks after contract execution.
4	Hold Classes	Hold classes at minimum once every three months.
5	Reporting and Administration Fee	Within one week after each class.

Successful bidders for sub-project 5, *following contract execution with South Coast AQMD*, are expected to adhere to the master schedule included below.

Task Number:	Task Name	Schedule/Deliverable
1 – Solicitation of Applicants	Program Promotion	Begin preparation of outreach material at the time of contract execution. Submit written outreach materials to South Coast AQMD for approval no later than 14 calendar days before distribution. Initial distribution of outreach materials shall occur within six weeks after contract execution.
1 – Application Assistance	Application Outreach and Assistance Development	Prepare outline of application outreach and assistance and submit outline to the South Coast AQMD for approval within four weeks after contract execution. Submit any written outreach materials to South Coast AQMD for approval no later than 14 calendar days before distribution. Initial distribution of outreach materials shall occur within six weeks after contract execution.
2 – Application Assistance	Application Outreach and Assistance Progress	Provide summary of number of applicants assisted each month.
3 – Seek Out Other Rebates	Summary	Provide summary each quarter of upcoming applicable rebates, refunds, and/or programs that may be used in conjunction with the proposed rebate program after deployment.

#### SECTION VI: REQUIRED QUALIFICATIONS

- A. South Coast AQMD requests submittal of detailed expertise and capabilities from Proposers who meet a combination of the technical qualifications listed below. Proposers may elect to bid for one or more sub-projects or bid for the project in its entirety. Individuals can team up to submit a joint bid if they have complementary expertise and qualifications that collectively meet the requirements. Statements of qualifications should include evidence documenting experience, expertise, and capabilities wherever possible.
- B. Bidder(s) will be selected for contract award based on the best combinations of qualifications. Qualifications that are of importance to this project include expertise and experience in public outreach and rebate administration for household appliances.

#### SECTION VII: PROPOSAL SUBMITTAL REQUIREMENTS

Submitted proposals must follow the format outlined below and all requested information must be supplied. Failure to submit proposals in the required format will result in elimination from proposal evaluation. South Coast AQMD may modify the RFP or issue supplementary information or guidelines during the proposal preparation period prior to the due date. Please check our website for updates (<a href="http://www.aqmd.gov/grants-bids">http://www.aqmd.gov/grants-bids</a>). The cost for developing the proposal is the responsibility of the Contractor and shall not be chargeable to South Coast AQMD.

Each proposal must be submitted in three separate volumes:

- Volume I Technical Proposal
- Volume II Cost Proposal
- Volume III Certifications and Representations included in Attachment B to this RFP must be completed and executed by an authorized official of the Contractor.

A separate cover letter including the name, address, and telephone number of the Contractor, and signed by the person or persons authorized to represent the Firm should accompany the proposal submission. Firm contact information as follows should also be included in the cover letter:

- 1. Address and telephone number of office in, or nearest to, Diamond Bar, California.
- 2. Name and title of Firm's representative designated as contact.

A separate Table of Contents should be provided for Volumes I and II.

#### **VOLUME I-TECHNICAL PROPOSAL**

#### DO NOT INCLUDE ANY COST INFORMATION IN THE TECHNICAL VOLUME

<u>Summary (Section A)</u> - State overall approach to meeting the objectives and satisfying the scope of work to be performed, the sequence of activities, and a description of methodology or techniques to be used.

<u>Program Schedule (Section B)</u> - Provide projected milestones or benchmarks for completing the project (to include reports) within the total time allowed.

<u>Project Organization (Section C)</u> - Describe the proposed management structure, program monitoring procedures, and organization of the proposed team. Provide a statement detailing your approach to the project, specifically address the Firm's ability and willingness to commit and maintain staffing to successfully complete the project on the proposed schedule.

<u>Qualifications (Section D)</u> - Describe the technical capabilities of the Firm. Provide references of other similar studies or projects performed during the last five years demonstrating ability to successfully complete the work. Include contact name, title, and telephone number for any references listed. Provide a statement of your Firm's background and related experience in performing similar services for other governmental organizations.

<u>Assigned Personnel (Section E)</u> - Provide the following information about the staff to be assigned to this project:

- 1. List all key personnel assigned to the project by level, name and location. Provide a resume or similar statement describing the background, qualifications and experience of the lead person and all persons assigned to the project. Substitution of project manager or lead personnel will not be permitted without prior written approval of South Coast AQMD.
- 2. Provide a spreadsheet of the labor hours proposed for each labor category at the task level.
- 3. Provide a statement indicating whether or not 90% of the work will be performed within the geographical boundaries of South Coast AQMD.
- 4. Provide a statement of education and training programs provided to, or required of, the staff identified for participation in the project, particularly with reference to management consulting, governmental practices and procedures, and technical matters.
- 5. Provide a summary of your Firm's general qualifications to meet required qualifications and fulfill statement of work, including additional Firm personnel and resources beyond those who may be assigned to the project.

<u>Subcontractors (Section F)</u> - This project may require expertise in multiple technical areas. List any subcontractors that will be used, identifying functions to be performed by them, their related qualifications and experience and the total number of hours or percentage of time they will spend on the project.

Conflict of Interest (Section G) - Address possible conflicts of interest with other clients affected by actions performed by the Firm on behalf of South Coast AQMD. South Coast AQMD recognizes that prospective Contractors may be performing similar projects for other clients. Include a complete list of such clients for the past three (3) years with the type of work performed and the total number of years performing such tasks for each client. Although the Proposer will not be automatically disqualified by reason of work performed for such clients, South Coast AQMD reserves the right to consider the nature and extent of such work in evaluating the proposal.

Additional Data (Section H) - Provide other essential data that may assist in the evaluation of this proposal.

#### **VOLUME II - COST PROPOSAL**

<u>Name and Address</u> - The Cost Proposal must list the name and complete address of the Proposer in the upper left-hand corner.

<u>Cost Proposal</u> – South Coast AQMD anticipates awarding a fixed price contract. Cost information must be provided as listed below:

- 1. Detail must be provided by the following categories:
  - A. <u>Labor</u> The Cost Proposal must list the fully-burdened hourly rates and the total number of hours estimated for each level of professional and administrative staff to be used to perform the tasks required by this RFP. Costs should be estimated for each of the components of the work plan.
  - B. <u>Subcontractor Costs</u> List subcontractor costs and identify subcontractors by name. Itemize subcontractor charges per hour or per day.

- C. <u>Travel Costs</u> Indicate amount of travel cost and basis of estimate to include trip destination, purpose of trip, length of trip, airline fare or mileage expense, per diem costs, lodging, and car rental.
- D. <u>Other Direct Costs</u> -This category may include such items as postage and mailing expense, printing, and reproduction costs, etc. Provide a basis of estimate for these costs.
- E. <u>Fixed-Percentage Cost</u> Not withstanding above categories A, B, C, and D, Proposer may provide overall cost on a fixed percentage of the rebate processed.
- 2. It is the policy of South Coast AQMD to receive at least as favorable pricing, warranties, conditions, benefits and terms as other customers or clients making similar purchases or receiving similar services. South Coast AQMD will give preference, where appropriate, to vendors who certify that they will provide "most favored customer" status to South Coast AQMD. To receive preference points, Proposer shall certify that South Coast AQMD is receiving "most favored customer" pricing in the Business Status Certifications page of Volume III, Attachment B Certifications and Representations.

#### **VOLUME III - CERTIFICATIONS AND REPRESENTATIONS** (see Attachment B to this RFP)

#### SECTION VIII: PROPOSAL SUBMISSION

All proposals must be submitted according to specifications set forth in the section above, and this section. Failure to adhere to these specifications may be cause for rejection of the proposal.

Signature - All proposals must be signed by an authorized representative of the Proposer.

<u>Due Date</u> - All proposals are due no later than 1:00 p.m. PDT, September 13th, 2024, and should be directed to:

Procurement Unit South Coast Air Quality Management District 21865 Copley Drive Diamond Bar, CA 91765-4178 (909) 396-3520

<u>Submittal</u> - Submit four (4) complete copies of the proposal in a sealed envelope, plainly marked in the upper left-hand corner with the name and address of the Proposer and the words "Request for Proposals P2025-01." In addition, submit one (1) electronic copy of the proposal on a flash drive inside an envelope.

#### Late bids/proposals will not be accepted under any circumstances.

Grounds for Rejection - A proposal may be immediately rejected if:

- It is not prepared in the format described, or
- It is signed by an individual not authorized to represent the Firm.

<u>Modification or Withdrawal</u> - Once submitted, proposals cannot be altered without the prior written consent of South Coast AQMD. All proposals shall constitute firm offers and may not be withdrawn for a period of ninety (90) days following the last day to accept proposals.

#### SECTION IX: PROPOSAL EVALUATION/CONTRACTOR SELECTION CRITERIA

- A. Proposals will be evaluated by a panel of two (2) to five (5) South Coast AQMD staff members familiar with the subject matter of the project. The panel shall be appointed by the Executive Officer or his designee. In addition, the evaluation panel may include such outside public sector or academic community expertise as deemed desirable by the Executive Officer. The panel will make a recommendation to the Executive Officer and/or the Governing Board of South Coast AQMD for final selection of a Contractor and negotiation of a contract.
- B. Each member of the evaluation panel shall be accorded equal weight in his or her rating of proposals. The evaluation panel members shall evaluate the proposals according to the specified criteria and numerical weightings set forth below.
  - 1. Proposal Evaluation Criteria
    - (a) R&D Projects Requiring Technical or Scientific Expertise, or Special Projects

#### Requiring Unique Knowledge or Abilities

Experience/Background	20
Administration Approach	20
Outreach	20
Accountability and Statistics of Similar Projects	10
Administration Fees	<u>30</u>
TOTAL	100

#### (b) Additional Points

Small Business or Small Business Joint Venture	10
DVBE or DVBE Joint Venture	10
Use of DVBE or Small Business Subcontractors	7
Low-Emission Vehicle Business	5
Local Business (Non-Federally Funded Projects Only)	5
Off-Peak Hours Delivery Business	2

The cumulative points awarded for small business, DVBE, use of small business or DVBE subcontractors, low-emission vehicle business, local business, and off-peak hours delivery business shall not exceed 15 points.

#### **Self-Certification for Additional Points**

The award of these additional points shall be contingent upon Proposer completing the Self-Certification section of Attachment B – Certifications and Representations and/or inclusion of a statement in the proposal self-certifying that Proposer qualifies for additional points as detailed above.

2. To receive additional points in the evaluation process for the categories of Small Business or Small Business Joint Venture, DVBE or DVBE Joint Venture or Local Business (for non-federally funded projects), the Proposer must submit a selfcertification or certification from the State of California Office of Small Business Certification and Resources at the time of proposal submission certifying that the Proposer meets the requirements set forth in Section III. To receive points for the use of DVBE and/or Small Business subcontractors, at least 25 percent of the total contract value must be subcontracted to DVBEs and/or Small Businesses. To receive points as a Low-Emission Vehicle Business, the Proposer must demonstrate to the Executive Officer, or designee, that supplies and materials delivered to South Coast AQMD are delivered in vehicles that operate on either clean-fuels or if powered by diesel fuel, that the vehicles have particulate traps installed. To receive points as an Off-Peak Hours Delivery Business, the Proposer must submit, at proposal submission, certification of its commitment to delivering supplies and materials to South Coast AQMD between the hours of 10:00 a.m. and 3:00 p.m. To receive points for Most Favored Customer status, the Proposer must submit, at proposal submission, certification of its commitment to provide most favored customer status to South Coast AQMD. The cumulative points awarded for small business, DVBE, use of Small Business or DVBE Subcontractors, Local Business, Low-Emission Vehicle Business and Off-Peak Hour Delivery Business shall not exceed 15 points.

The Procurement Section will be responsible for monitoring compliance of suppliers awarded purchase orders based upon use of low-emission vehicles or off-peak traffic hour delivery commitments through the use of vendor logs which will identify the Contractor awarded the incentive. The purchase order shall incorporate terms which obligate the supplier to deliver materials in low-emission vehicles or deliver during off-peak traffic hours. The Receiving department will monitor those qualified supplier deliveries to ensure compliance to the purchase order requirements. Suppliers in non-compliance will be subject to a two percent of total purchase order value penalty. The Procurement Manager will adjudicate any disputes regarding either low-emission vehicle or off-peak hour deliveries.

3. For procurement of Research and Development (R&D) projects or projects requiring technical or scientific expertise or special projects requiring unique knowledge and abilities, technical factors including past experience shall be weighted at 70 points and cost shall be weighted at 30 points. A proposal must receive at least 56 out of 70 points on R&D projects and projects requiring technical or scientific expertise or special projects requiring unique knowledge and abilities, in order to be deemed qualified for award.

- 4. The lowest cost proposal will be awarded the maximum cost points available and all other cost proposals will receive points on a prorated basis. For example, if the lowest cost proposal is \$1,000 and the maximum points available are 30 points, this proposal would receive the full 30 points. If the next lowest cost proposal is \$1,100 it would receive 27 points reflecting the fact that it is 10% higher than the lowest cost (90% of 30 points = 27 points).
- C. During the selection process the evaluation panel may wish to interview some Proposers for clarification purposes only. No new material will be permitted at this time. Additional information provided during the bid review process is limited to clarification by the Proposer of information presented in his/her proposal, upon request by South Coast AQMD.
- D. The Executive Officer or Governing Board may award the contract to a Proposer other than the Proposer receiving the highest rating in the event the Governing Board determines that another Proposer from among those technically qualified would provide the best value to South Coast AQMD considering cost and technical factors. The determination shall be based solely on the Evaluation Criteria contained in the Request for Proposal (RFP), on evidence provided in the proposal and on any other evidence provided during the bid review process.
- E. Selection will be made based on the above-described criteria and rating factors. The selection will be made by and is subject to Executive Officer or Governing Board approval. Proposers may be notified of the results by letter.
- F. The Governing Board has approved a Bid Protest Procedure which provides a process for a Bidder or prospective Bidder to submit a written protest to South Coast AQMD Procurement Manager in recognition of two types of protests: Protest Regarding Solicitation and Protest Regarding Award of a Contract. Copies of the Bid Protest Policy can be secured through a request to South Coast AQMD Procurement Department.
- G. The Executive Officer or Governing Board may award contracts to more than one Proposer if in (his or their) sole judgment the purposes of the (contract or award) would best be served by selecting multiple Proposers.
- H. If additional funds become available, the Executive Officer or Governing Board may increase the amount awarded. The Executive Officer or Governing Board may also select additional Proposers for a grant or contract if additional funds become available.
- I. <u>Disposition of Proposals</u> Pursuant to South Coast AQMD's Procurement Policy and Procedure, South Coast AQMD reserves the right to reject any or all proposals. All proposals become the property of South Coast AQMD and are subject to the California Public Records Act. One copy of the proposal shall be retained for South Coast AQMD files. Additional copies and materials will be returned only if requested and at the Proposer's expense.
- J. If proposal submittal is for a Public Works project as defined by State of California Labor Code Section 1720, Proposer is required to include Contractor Registration No. in Attachment B. Proposal submittal will be deemed as non-responsive and Bidder may be disqualified if Contractor Registration No. is not included in Attachment B. Proposer is alerted to changes to California Prevailing Wage compliance requirements as defined in Senate Bill 854 (Stat. 2014, Chapter 28), and California Labor Code Sections 1770, 1771, 1725, 1777, 1813 and 1815.

#### **SECTION X: FUNDING**

Total available funding for this RFP is a fixed amount of \$21,000,000 for rebates and the third-party administration fee for the first phase. The bidders may propose their administration fee structure, which will be subject to the proposal evaluation for cost specified in Section X. Depending on the performance, staff may consider requesting additional funding for more phases of implementation if needed. The funding for the five sub-projects are listed in the following table:

Sub-Project	Rebate Population	Funding amount (Rebates and Third-Party Administration Fee)
1	Single-family	\$9,000,000
2	Multifamily	\$5,000,000
3	Small Business	\$5,000,000
4	Training	\$1,000,000
5	Application Assistance	\$1,000,000

The rebate amount for each installation may vary depending on the type of appliance. Heating, ventilation, and air conditioning (HVAC) systems will have higher rebates as they are more expensive than water heating systems. The preliminary proposal for single-family rebates is \$1,500 - \$3,000 for the zero-emission HVAC system, \$1,000 - \$2,000 for the zero-emission water heaters, and other specified amounts for multifamily. At least 75 percent of the total funding will be allocated for overburdened communities identified under California Senate Bill 535, and higher rebates will be provided to those communities. The final proposed rebate amounts and other details will be listed in the contract.

## SECTION XI: SAMPLE CONTRACT

A sample contract to carry out the work described in this RFP is available on South Coast AQMD's website at <a href="http://www.aqmd.gov/grants-bids">http://www.aqmd.gov/grants-bids</a> or upon request from the RFP Contact Person (Section II).

#### ATTACHMENT A

A. It is the policy of South Coast Air Quality Management District (South Coast AQMD) to ensure that all businesses including minority business enterprises, women business enterprises, disabled veteran business enterprises and small businesses have a fair and equitable opportunity to compete for and participate in South Coast AQMD contracts.

#### B. Definitions:

The definition of minority, women or disadvantaged business enterprises set forth below is included for purposes of determining compliance with the affirmative steps requirement described in Paragraph G below on procurements funded in whole or in part with federal grant funds which involve the use of subcontractors. The definition provided for disabled veteran business enterprise, local business, small business enterprise, low-emission vehicle business and off-peak hours delivery business are provided for purposes of determining eligibility for point or cost considerations in the evaluation process.

- 1. "Women business enterprise" (WBE) as used in this policy means a business enterprise that meets all of the following criteria:
  - a. a business that is at least 51 percent owned by one or more women, or in the case of any business whose stock is publicly held, at least 51 percent of the stock is owned by one or more or women.
  - b. a business whose management and daily business operations are controlled by one or more women.
  - c. a business which is a sole proprietorship, corporation, or partnership with its primary headquarters office located in the United States, which is not a branch or subsidiary of a foreign corporation, foreign firm, or other foreign-based business.
- "Disabled veteran" as used in this policy is a United States military, naval, or air service veteran with at least 10 percent service-connected disability who is a resident of California.
- 3. "Disabled veteran business enterprise" (DVBE) as used in this policy means a business enterprise that meets all of the following criteria:
  - a. is a sole proprietorship or partnership of which at least 51 percent is owned by one or more disabled veterans or, in the case of a publicly owned business, at least 51 percent of its stock is owned by one or more disabled veterans; a subsidiary which is wholly owned by a parent corporation but only if at least 51 percent of the voting stock of the parent corporation is owned by one or more disabled veterans; or a joint venture in which at least 51 percent of the joint venture's management and control and earnings are held by one or more disabled veterans.
  - b. the management and control of the daily business operations are by one or more disabled veterans. The disabled veterans who exercise management and control are not required to be the same disabled veterans as the owners of the business.

- c. is a sole proprietorship, corporation, or partnership with its primary headquarters office located in the United States, which is not a branch or subsidiary of a foreign corporation, firm, or other foreign-based business.
- 4. "Local business" as used in this policy means a company that has an ongoing business within geographical boundaries of South Coast AQMD at the time of bid or proposal submittal and performs 90% of the work related to the contract within the geographical boundaries of South Coast AQMD and satisfies the requirements of subparagraph H below.
- 5. "Small business" as used in this policy means a business that meets the following criteria:
  - a. 1) an independently owned and operated business; 2) not dominant in its field of operation; 3) together with affiliates is either:
    - A service, construction, or non-manufacturer with 100 or fewer employees, and average annual gross receipts of ten million dollars (\$10,000,000) or less over the previous three years, or
    - A manufacturer with 100 or fewer employees.
  - b. Manufacturer means a business that is both of the following:
    - Primarily engaged in the chemical or mechanical transformation of raw materials or processed substances into new products.
    - 2) Classified between Codes 311000 and 339000, inclusive, of the North American Industrial Classification System (NAICS) Manual published by the United States Office of Management and Budget, 2007 edition.
- 6. "Joint ventures" as defined in this policy pertaining to certification means that one party to the joint venture is a DVBE or small business and owns at least 51 percent of the joint venture.
- 7. "Low-Emission Vehicle Business" as used in this policy means a company or Contractor that uses low-emission vehicles in conducting deliveries to South Coast AQMD. Low-emission vehicles include vehicles powered by electric, compressed natural gas (CNG), liquefied natural gas (LNG), liquefied petroleum gas (LPG), ethanol, methanol, hydrogen and diesel retrofitted with particulate matter (PM) traps.
- 8. "Off-Peak Hours Delivery Business" as used in this policy means a company or Contractor that commits to conducting deliveries to South Coast AQMD during off-peak traffic hours defined as between 10:00 a.m. and 3:00 p.m.

- 9. "Benefits Incentive Business" as used in this policy means a company or Contractor that provides janitorial, security guard or landscaping services to South Coast AQMD and commits to providing employee health benefits (as defined below in Section VIII.D.2.d) for full time workers with affordable deductible and co-payment terms.
- 10. "Minority Business Enterprise" as used in this policy means a business that is at least 51 percent owned by one or more minority person(s), or in the case of any business whose stock is publicly held, at least 51 percent of the stock is owned by one or more or minority persons.
  - a. a business whose management and daily business operations are controlled by one or more minority persons.
  - b. a business which is a sole proprietorship, corporation, or partnership with its primary headquarters office located in the United States, which is not a branch or subsidiary of a foreign corporation, foreign firm, or other foreign-based business.
  - c. "Minority person" for purposes of this policy, means a Black American, Hispanic American, Native-American (including American Indian, Eskimo, Aleut, and Native Hawaiian), Asian-Indian (including a person whose origins are from India, Pakistan, and Bangladesh), Asian-Pacific-American (including a person whose origins are from Japan, China, the Philippines, Vietnam, Korea, Samoa, Guam, the United States Trust Territories of the Pacific, Northern Marianas, Laos, Cambodia, and Taiwan).
- 11. "Most Favored Customer" as used in this policy means that South Coast AQMD will receive at least as favorable pricing, warranties, conditions, benefits and terms as other customers or clients making similar purchases or receiving similar services.
- 12. "Disadvantaged Business Enterprise" as used in this policy means a business that is an entity owned and/or controlled by a socially and economically disadvantaged individual(s) as described by Title X of the Clean Air Act Amendments of 1990 (42 U.S.C. 7601 note) (10% statute), and Public Law 102-389 (42 U.S.C. 4370d)(8% statute), respectively;
  - a Small Business Enterprise (SBE);
  - a Small Business in a Rural Area (SBRA);
  - a Labor Surplus Area Firm (LSAF); or
  - a Historically Underutilized Business (HUB) Zone Small Business Concern, or a concern under a successor program.
- C. Under Request for Quotations (RFQ), DVBEs, DVBE business joint ventures, small businesses, and small business joint ventures shall be granted a preference in an amount equal to 5% of the lowest cost responsive bid. Low-Emission Vehicle Businesses shall be granted a preference in an amount equal to 5 percent of the lowest cost responsive bid. Off-Peak Hours Delivery Businesses shall be granted a preference in an amount equal to 2 percent of the lowest cost responsive bid. Local businesses (if the procurement is not funded in whole or in part by federal grant funds) shall be granted a preference in an amount

- equal to 2% of the lowest cost responsive bid. Businesses offering Most Favored Customer status shall be granted a preference in an amount equal to 2 percent of the lowest cost responsive bid.
- D. Under Request for Proposals, DVBEs, DVBE joint ventures, small businesses, and small business joint ventures shall be awarded ten (10) points in the evaluation process. A non-DVBE or large business shall receive seven (7) points for subcontracting at least twenty-five (25%) of the total contract value to a DVBE and/or small business. Low-Emission Vehicle Businesses shall be awarded five (5) points in the evaluation process. On procurements which are not funded in whole or in part by federal grant funds local businesses shall receive five (5) points. Off-Peak Hours Delivery Businesses shall be awarded two (2) points in the evaluation process. Businesses offering Most Favored Customer status shall be awarded two (2) points in the evaluation process.
- E. South Coast AQMD will ensure that discrimination in the award and performance of contracts does not occur on the basis of race, color, sex, national origin, marital status, sexual preference, creed, ancestry, medical condition, or retaliation for having filed a discrimination complaint in the performance of South Coast AQMD contractual obligations.
- F. South Coast AQMD requires Contractor to be in compliance with all state and federal laws and regulations with respect to its employees throughout the term of any awarded contract, including state minimum wage laws and OSHA requirements.
- G. When contracts are funded in whole or in part by federal funds, and if subcontracts are to be let, the Contractor must comply with the following, evidencing a good faith effort to solicit disadvantaged businesses. Contractor shall submit a certification signed by an authorized official affirming its status as a MBE or WBE, as applicable, at the time of contract execution. South Coast AQMD reserves the right to request documentation demonstrating compliance with the following good faith efforts prior to contract execution.
  - Ensure Disadvantaged Business Enterprises (DBEs) are made aware of contracting opportunities to the fullest extent practicable through outreach and recruitment activities. For Indian Tribal, State and Local Government recipients, this will include placing DBEs on solicitation lists and soliciting them whenever they are potential sources.
  - 2. Make information on forthcoming opportunities available to DBEs and arrange time frames for contracts and establish delivery schedules, where the requirements permit, in a way that encourages and facilitates participation by DBEs in the competitive process. This includes, whenever possible, posting solicitations for bids or proposals for a minimum of 30 calendar days before the bid or proposal closing date.
  - Consider in the contracting process whether firms competing for large contracts could subcontract with DBEs. For Indian Tribal, State and Local Government recipients, this will include dividing total requirements when economically feasible into smaller tasks or quantities to permit maximum participation by DBEs in the competitive process.

- 4. Encourage contracting with a consortium of DBEs when a contract is too large for one of these firms to handle individually.
- 5. Using the services and assistance of the Small Business Administration and the Minority Business Development Agency of the Department of Commerce.
- 6. If the prime Contractor awards subcontracts, require the prime Contractor to take the above steps.
- H. To the extent that any conflict exists between this policy and any requirements imposed by federal and state law relating to participation in a contract by a certified MBE/WBE/DVBE as a condition of receipt of federal or state funds, the federal or state requirements shall prevail.
- I. When contracts are not funded in whole or in part by federal grant funds, a local business preference will be awarded. For such contracts that involve the purchase of commercial off-the-shelf products, local business preference will be given to suppliers or distributors of commercial off-the-shelf products who maintain an ongoing business within the geographical boundaries of South Coast AQMD. However, if the subject matter of the RFP or RFQ calls for the fabrication or manufacture of custom products, only companies performing 90% of the manufacturing or fabrication effort within the geographical boundaries of South Coast AQMD shall be entitled to the local business preference.
- J. In compliance with federal fair share requirements set forth in 40 CFR Part 33, South Coast AQMD shall establish a fair share goal annually for expenditures with federal funds covered by its procurement policy.

# **ATTACHMENT B**



#### **Business Information Request**

Dear South Coast AQMD Contractor/Supplier:

South Coast Air Quality Management District (South Coast AQMD) is committed to ensuring that our contractor/supplier records are current and accurate. If your firm is selected for award of a purchase order or contract, it is imperative that the information requested herein be supplied in a timely manner to facilitate payment of invoices. In order to process your payments, we need the enclosed information regarding your account. Please review and complete the information identified on the following pages, remember to sign all documents for our files, and return them as soon as possible to the address below:

Attention: Accounts Payable, Accounting Department South Coast Air Quality Management District 21865 Copley Drive Diamond Bar, CA 91765-4178

If you do not return this information, we will <u>not</u> be able to establish you as a vendor. This will delay any payments and would <u>still</u> necessitate your submittal of the enclosed information to our Accounting department before payment could be initiated. Completion of this document and enclosed forms would ensure that your payments are processed timely and accurately.

If you have any questions or need assistance in completing this information, please contact Accounting at (909) 396-3777. We appreciate your cooperation in completing this necessary information.

Sincerely,

Sujata Jain Chief Financial Officer

AP:kb

**Enclosures:** Business Information Request

Disadvantaged Business Certification

W-9

Form 590 Withholding Exemption Certificate Federal Contract Debarment Certification Campaign Contributions Disclosure Direct Deposit Authorization

REV 02/24



**Business Name** 

# **BUSINESS INFORMATION REQUEST**

Division of				
Subsidiary of				
Website Address				
Type of Business Check One:		□ DBA, Name, County Filed in □ Corporation, ID No □ LLC/LLP, ID No		
		REMITTING ADDRE	SS INFO	RMATION
Address				
City/Town				
State/Province			Zip	
Phone	( )		Fax	( ) -
Contact			Title	
E-mail Address				
Payment Name if Different				

All invoices must reference the corresponding Purchase Order Number(s)/Contract Number(s) if applicable and mailed to:

Attention: Accounts Payable, Accounting Department South Coast Air Quality Management District 21865 Copley Drive Diamond Bar, CA 91765-4178

#### **BUSINESS STATUS CERTIFICATIONS**

Federal guidance for utilization of disadvantaged business enterprises allows a vendor to be deemed a small business enterprise (SBE), minority business enterprise (MBE) or women business enterprise (WBE) if it meets the criteria below.

- · is certified by the Small Business Administration or
- is certified by a state or federal agency or
- is an independent MBE(s) or WBE(s) business concern which is at least 51 percent owned and controlled by minority group member(s) who are citizens of the United States.

Statements	_ C	: C: _	_4:

As a prime contractor to South Coast AQMD, (name of business) will engage in good faith efforts to achieve the fair share in accordance with 40 CFR Section 33.301, and will follow the six affirmative steps listed below <u>for contracts or purchase orders funded in whole or in part by federal grants and contracts.</u>

- 1. Place qualified SBEs, MBEs, and WBEs on solicitation lists.
- 2. Assure that SBEs, MBEs, and WBEs are solicited whenever possible.
- 3. When economically feasible, divide total requirements into small tasks or quantities to permit greater participation by SBEs, MBEs, and WBEs.
- 4. Establish delivery schedules, if possible, to encourage participation by SBEs, MBEs, and WBEs.
- 5. Use services of Small Business Administration, Minority Business Development Agency of the Department of Commerce, and/or any agency authorized as a clearinghouse for SBEs, MBEs, and WBEs.
- 6. If subcontracts are to be let, take the above affirmative steps.

TELEPHONE NUMBER

# <u>Self-Certification Verification: Also for use in awarding additional points, as applicable, in accordance with South Coast AQMD Procurement Policy and Procedure:</u>

	vledge the above information is accurate. Upon penalty of perjury, I cert
State of California Public Works Contractor Ro INCLUDED IF BID PROPOSAL IS FOR PUBLIC	
Name of Qualifying Owner(s):	
Percent of ownership:%	
<ul> <li>☐ Small Business Enterprise/Small Business Joint Venture</li> <li>☐ Local business</li> <li>☐ Minority-owned Business Enterprise</li> </ul>	<ul> <li>☐ Women-owned Business Enterprise</li> <li>☐ Disabled Veteran-owned Business Enterprise/DVBE Joint Venture</li> <li>☐ Most Favored Customer Pricing Certification</li> </ul>
Check all that apply:	

DATE

#### **Definitions**

Disabled Veteran-Owned Business Enterprise means a business that meets all of the following criteria:

- is a sole proprietorship or partnership of which is at least 51 percent owned by one or more disabled veterans, or in the case of any business whose stock is publicly held, at least 51 percent of the stock is owned by one or more disabled veterans; a subsidiary which is wholly owned by a parent corporation but only if at least 51 percent of the voting stock of the parent corporation is owned by one or more disabled veterans; or a joint venture in which at least 51 percent of the joint venture's management and control and earnings are held by one or more disabled veterans.
- the management and control of the daily business operations are by one or more disabled veterans. The
  disabled veterans who exercise management and control are not required to be the same disabled veterans as
  the owners of the business.
- is a sole proprietorship, corporation, partnership, or joint venture with its primary headquarters office located
  in the United States and which is not a branch or subsidiary of a foreign corporation, firm, or other foreignbased business.

**Joint Venture** means that one party to the joint venture is a DVBE and owns at least 51 percent of the joint venture. In the case of a joint venture formed for a single project this means that DVBE will receive at least 51 percent of the project dollars.

Local Business means a business that meets all of the following criteria:

- has an ongoing business within the boundary of South Coast AQMD at the time of bid application.
- performs 90 percent of the work within South Coast AQMD's jurisdiction.

Minority-Owned Business Enterprise means a business that meets all of the following criteria:

- is at least 51 percent owned by one or more minority persons or in the case of any business whose stock is publicly held, at least 51 percent of the stock is owned by one or more minority persons.
- is a business whose management and daily business operations are controlled or owned by one or more minority person.
- is a business which is a sole proprietorship, corporation, partnership, joint venture, an association, or a cooperative with its primary headquarters office located in the United States, which is not a branch or subsidiary of a foreign corporation, foreign firm, or other foreign business.

"Minority" person means a Black American, Hispanic American, Native American (including American Indian, Eskimo, Aleut, and Native Hawaiian), Asian-Indian American (including a person whose origins are from India, Pakistan, or Bangladesh), Asian-Pacific American (including a person whose origins are from Japan, China, the Philippines, Vietnam, Korea, Samoa, Guam, the United States Trust Territories of the Pacific, Northern Marianas, Laos, Cambodia, or Taiwan).

Small Business Enterprise means a business that meets the following criteria:

- a. 1) an independently owned and operated business; 2) not dominant in its field of operation; 3) together with affiliates is either:
  - A service, construction, or non-manufacturer with 100 or fewer employees, and average annual gross receipts of ten million dollars (\$10,000,000) or less over the previous three years, or
  - A manufacturer with 100 or fewer employees.
- b. Manufacturer means a business that is both of the following:
  - 1) Primarily engaged in the chemical or mechanical transformation of raw materials or processed substances into new products.
  - Classified between Codes 311000 to 339000, inclusive, of the North American Industrial Classification System (NAICS) Manual published by the United States Office of Management and Budget, 2007 edition.

**Small Business Joint Venture** means that one party to the joint venture is a Small Business and owns at least 51 percent of the joint venture. In the case of a joint venture formed for a single project this means that the Small Business will receive at least 51 percent of the project dollars.

Women-Owned Business Enterprise means a business that meets all of the following criteria:

- is at least 51 percent owned by one or more women or in the case of any business whose stock is publicly held, at least 51 percent of the stock is owned by one or more women.
- is a business whose management and daily business operations are controlled or owned by one or more women.
- is a business which is a sole proprietorship, corporation, partnership, or a joint venture, with its primary headquarters office located in the United States, which is not a branch or subsidiary of a foreign corporation, foreign firm, or other foreign business.

Most Favored Customer as used in this policy means that the South Coast AQMD will receive at least as favorable pricing, warranties, conditions, benefits and terms as other customers or clients making similar purchases or receiving similar services.

P2025-01

# (Rev. October 2018) Department of the Treasury Internal Revenue Service

### **Request for Taxpayer Identification Number and Certification**

▶ Go to www.irs.gov/FormW9 for instructions and the latest information.

Give Form to the requester. Do not send to the IRS.

	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.		·			
	2 Business name/disregarded entity name, if different from above					
s on page 3.	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Ch following seven boxes.  Individual/sole proprietor or C Corporation S Corporation Partnership single-member LLC	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):  Exempt payee code (if any)				
ype	Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partner	Exempt payee code (ii any)				
Print or type. Specific Instructions	Note: Check the appropriate box in the line above for the tax classification of the single-member of LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a sing is disregarded from the owner should check the appropriate box for the tax classification of its own	Exemption from FATCA reporting code (if any)				
ecif	Other (see instructions) ▶		(Applies to accounts maintained outside the U.S.)			
See <b>S</b> p	<ul><li>5 Address (number, street, and apt. or suite no.) See instructions.</li><li>6 City, state, and ZIP code</li></ul>	Requester's name a	and address (optional)			
	7 List account number(s) here (optional)					
Par	Taxpayer Identification Number (TIN)					
	your TIN in the appropriate box. The TIN provided must match the name given on line 1 to av	0.0	curity number			
reside	up withholding. For individuals, this is generally your social security number (SSN). However, f ent alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other ss, it is your employer identification number (EIN). If you do not have a number, see <i>How to ge</i>	t a				
,	If the account is in more than one name, see the instructions for line 1. Also see What Name	or Fmployer	identification number			
Numb	per To Give the Requester for guidelines on whose number to enter.	- I I I I I I I I I I I I I I I I I I I				
Par	t II Certification					
Jnde	r penalties of perjury, I certify that:					
	e number shown on this form is my correct taxpayer identification number (or I am waiting for					
2. I ar	n not subject to backup withholding because: (a) I am exempt from backup withholding, or (b	I have not been n	otified by the Internal Revenue			

- Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- 3. I am a U.S. citizen or other U.S. person (defined below); and
- 4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid,

other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.				
Sign Here	Signature of U.S. person ▶	Date ►		

## **General Instructions**

Section references are to the Internal Revenue Code unless otherwise

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

#### **Purpose of Form**

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

• Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding,

Form W-9 (Rev. 10-2018) Page **2** 

By signing the filled-out form, you:

- 1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),
  - 2. Certify that you are not subject to backup withholding, or
- 3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income, and
- 4. Certify that FATCA code(s) entered on this form (if any) indicating that you are exempt from the FATCA reporting, is correct. See *What is FATCA reporting*, later, for further information.

**Note:** If you are a U.S. person and a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

**Definition of a U.S. person.** For federal tax purposes, you are considered a U.S. person if you are:

- An individual who is a U.S. citizen or U.S. resident alien;
- A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States;
- · An estate (other than a foreign estate); or
- A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax under section 1446 on any foreign partners' share of effectively connected taxable income from such business. Further, in certain cases where a Form W-9 has not been received, the rules under section 1446 require a partnership to presume that a partner is a foreign person, and pay the section 1446 withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid section 1446 withholding on your share of partnership income.

In the cases below, the following person must give Form W-9 to the partnership for purposes of establishing its U.S. status and avoiding withholding on its allocable share of net income from the partnership conducting a trade or business in the United States.

- In the case of a disregarded entity with a U.S. owner, the U.S. owner of the disregarded entity and not the entity;
- In the case of a grantor trust with a U.S. grantor or other U.S. owner, generally, the U.S. grantor or other U.S. owner of the grantor trust and not the trust; and
- In the case of a U.S. trust (other than a grantor trust), the U.S. trust (other than a grantor trust) and not the beneficiaries of the trust.

**Foreign person.** If you are a foreign person or the U.S. branch of a foreign bank that has elected to be treated as a U.S. person, do not use Form W-9. Instead, use the appropriate Form W-8 or Form 8233 (see Pub. 515, Withholding of Tax on Nonresident Aliens and Foreign Entities).

Nonresident alien who becomes a resident alien. Generally, only a nonresident alien individual may use the terms of a tax treaty to reduce or eliminate U.S. tax on certain types of income. However, most tax treaties contain a provision known as a "saving clause." Exceptions specified in the saving clause may permit an exemption from tax to continue for certain types of income even after the payee has otherwise become a U.S. resident alien for tax purposes.

If you are a U.S. resident alien who is relying on an exception contained in the saving clause of a tax treaty to claim an exemption from U.S. tax on certain types of income, you must attach a statement to Form W-9 that specifies the following five items.

- 1. The treaty country. Generally, this must be the same treaty under which you claimed exemption from tax as a nonresident alien.
  - 2. The treaty article addressing the income.
- 3. The article number (or location) in the tax treaty that contains the saving clause and its exceptions.
- 4. The type and amount of income that qualifies for the exemption from tax.
- 5. Sufficient facts to justify the exemption from tax under the terms of the treaty article.

**Example.** Article 20 of the U.S.-China income tax treaty allows an exemption from tax for scholarship income received by a Chinese student temporarily present in the United States. Under U.S. law, this student will become a resident alien for tax purposes if his or her stay in the United States exceeds 5 calendar years. However, paragraph 2 of the first Protocol to the U.S.-China treaty (dated April 30, 1984) allows the provisions of Article 20 to continue to apply even after the Chinese student becomes a resident alien of the United States. A Chinese student who qualifies for this exception (under paragraph 2 of the first protocol) and is relying on this exception to claim an exemption from tax on his or her scholarship or fellowship income would attach to Form W-9 a statement that includes the information described above to support that exemption.

If you are a nonresident alien or a foreign entity, give the requester the appropriate completed Form W-8 or Form 8233.

### **Backup Withholding**

What is backup withholding? Persons making certain payments to you must under certain conditions withhold and pay to the IRS 24% of such payments. This is called "backup withholding." Payments that may be subject to backup withholding include interest, tax-exempt interest, dividends, broker and barter exchange transactions, rents, royalties, nonemployee pay, payments made in settlement of payment card and third party network transactions, and certain payments from fishing boat operators. Real estate transactions are not subject to backup withholding.

You will not be subject to backup withholding on payments you receive if you give the requester your correct TIN, make the proper certifications, and report all your taxable interest and dividends on your tax return.

### Payments you receive will be subject to backup withholding if:

- 1. You do not furnish your TIN to the requester,
- 2. You do not certify your TIN when required (see the instructions for Part II for details),
  - 3. The IRS tells the requester that you furnished an incorrect TIN,
- 4. The IRS tells you that you are subject to backup withholding because you did not report all your interest and dividends on your tax return (for reportable interest and dividends only), or
- 5. You do not certify to the requester that you are not subject to backup withholding under 4 above (for reportable interest and dividend accounts opened after 1983 only).

Certain payees and payments are exempt from backup withholding. See *Exempt payee code*, later, and the separate Instructions for the Requester of Form W-9 for more information.

Also see Special rules for partnerships, earlier.

### What is FATCA Reporting?

The Foreign Account Tax Compliance Act (FATCA) requires a participating foreign financial institution to report all United States account holders that are specified United States persons. Certain payees are exempt from FATCA reporting. See *Exemption from FATCA reporting code*, later, and the Instructions for the Requester of Form W-9 for more information.

### **Updating Your Information**

You must provide updated information to any person to whom you claimed to be an exempt payee if you are no longer an exempt payee and anticipate receiving reportable payments in the future from this person. For example, you may need to provide updated information if you are a C corporation that elects to be an S corporation, or if you no longer are tax exempt. In addition, you must furnish a new Form W-9 if the name or TIN changes for the account; for example, if the grantor of a grantor trust dies.

### **Penalties**

Failure to furnish TIN. If you fail to furnish your correct TIN to a requester, you are subject to a penalty of \$50 for each such failure unless your failure is due to reasonable cause and not to willful neglect.

Civil penalty for false information with respect to withholding. If you make a false statement with no reasonable basis that results in no backup withholding, you are subject to a \$500 penalty.

Page **3** 

**Criminal penalty for falsifying information.** Willfully falsifying certifications or affirmations may subject you to criminal penalties including fines and/or imprisonment.

Misuse of TINs. If the requester discloses or uses TINs in violation of federal law, the requester may be subject to civil and criminal penalties.

### **Specific Instructions**

Form W-9 (Rev. 10-2018)

### Line 1

You must enter one of the following on this line; **do not** leave this line blank. The name should match the name on your tax return.

If this Form W-9 is for a joint account (other than an account maintained by a foreign financial institution (FFI)), list first, and then circle, the name of the person or entity whose number you entered in Part I of Form W-9. If you are providing Form W-9 to an FFI to document a joint account, each holder of the account that is a U.S. person must provide a Form W-9.

a. **Individual.** Generally, enter the name shown on your tax return. If you have changed your last name without informing the Social Security Administration (SSA) of the name change, enter your first name, the last name as shown on your social security card, and your new last name.

**Note: ITIN applicant:** Enter your individual name as it was entered on your Form W-7 application, line 1a. This should also be the same as the name you entered on the Form 1040/1040A/1040EZ you filed with your application.

- b. **Sole proprietor or single-member LLC.** Enter your individual name as shown on your 1040/1040A/1040EZ on line 1. You may enter your business, trade, or "doing business as" (DBA) name on line 2.
- c. Partnership, LLC that is not a single-member LLC, C corporation, or S corporation. Enter the entity's name as shown on the entity's tax return on line 1 and any business, trade, or DBA name on line 2.
- d. **Other entities.** Enter your name as shown on required U.S. federal tax documents on line 1. This name should match the name shown on the charter or other legal document creating the entity. You may enter any business, trade, or DBA name on line 2.
- e. **Disregarded entity.** For U.S. federal tax purposes, an entity that is disregarded as an entity separate from its owner is treated as a "disregarded entity." See Regulations section 301.7701-2(c)(2)(iii). Enter the owner's name on line 1. The name of the entity entered on line 1 should never be a disregarded entity. The name on line 1 should be the name shown on the income tax return on which the income should be reported. For example, if a foreign LLC that is treated as a disregarded entity for U.S. federal tax purposes has a single owner that is a U.S. person, the U.S. owner's name is required to be provided on line 1. If the direct owner of the entity is also a disregarded entity, enter the first owner that is not disregarded for federal tax purposes. Enter the disregarded entity's name on line 2, "Business name/disregarded entity name." If the owner of the disregarded entity is a foreign person, the owner must complete an appropriate Form W-8 instead of a Form W-9. This is the case even if the foreign person has a U.S. TIN.

### Line 2

If you have a business name, trade name, DBA name, or disregarded entity name, you may enter it on line 2.

#### Line 3

Check the appropriate box on line 3 for the U.S. federal tax classification of the person whose name is entered on line 1. Check only one box on line 3.

IF the entity/person on line 1 is a(n)	THEN check the box for
Corporation	Corporation
<ul> <li>Individual</li> <li>Sole proprietorship, or</li> <li>Single-member limited liability company (LLC) owned by an individual and disregarded for U.S. federal tax purposes.</li> </ul>	Individual/sole proprietor or single- member LLC
<ul> <li>LLC treated as a partnership for U.S. federal tax purposes,</li> <li>LLC that has filed Form 8832 or 2553 to be taxed as a corporation, or</li> <li>LLC that is disregarded as an entity separate from its owner but the owner is another LLC that is not disregarded for U.S. federal tax purposes.</li> </ul>	Limited liability company and enter the appropriate tax classification. (P= Partnership; C= C corporation; or S= S corporation)
Partnership	Partnership
Trust/estate	Trust/estate

### Line 4, Exemptions

If you are exempt from backup withholding and/or FATCA reporting, enter in the appropriate space on line 4 any code(s) that may apply to you.

#### Exempt payee code.

- Generally, individuals (including sole proprietors) are not exempt from backup withholding.
- Except as provided below, corporations are exempt from backup withholding for certain payments, including interest and dividends.
- Corporations are not exempt from backup withholding for payments made in settlement of payment card or third party network transactions.
- Corporations are not exempt from backup withholding with respect to attorneys' fees or gross proceeds paid to attorneys, and corporations that provide medical or health care services are not exempt with respect to payments reportable on Form 1099-MISC.

The following codes identify payees that are exempt from backup withholding. Enter the appropriate code in the space in line 4.

- 1—An organization exempt from tax under section 501(a), any IRA, or a custodial account under section 403(b)(7) if the account satisfies the requirements of section 401(f)(2)
- 2—The United States or any of its agencies or instrumentalities
- 3—A state, the District of Columbia, a U.S. commonwealth or possession, or any of their political subdivisions or instrumentalities
- 4—A foreign government or any of its political subdivisions, agencies, or instrumentalities
- 5-A corporation
- 6—A dealer in securities or commodities required to register in the United States, the District of Columbia, or a U.S. commonwealth or possession
- 7—A futures commission merchant registered with the Commodity Futures Trading Commission
- 8-A real estate investment trust
- $9\!-\!\text{An}$  entity registered at all times during the tax year under the Investment Company Act of 1940
- 10-A common trust fund operated by a bank under section 584(a)
- 11-A financial institution
- $12\!-\!A$  middleman known in the investment community as a nominee or custodian
- 13—A trust exempt from tax under section 664 or described in section 4947

Page **4** 

The following chart shows types of payments that may be exempt from backup withholding. The chart applies to the exempt payees listed above, 1 through 13.

Form W-9 (Rev. 10-2018)

IF the payment is for	THEN the payment is exempt for
Interest and dividend payments	All exempt payees except for 7
Broker transactions	Exempt payees 1 through 4 and 6 through 11 and all C corporations. S corporations must not enter an exempt payee code because they are exempt only for sales of noncovered securities acquired prior to 2012.
Barter exchange transactions and patronage dividends	Exempt payees 1 through 4
Payments over \$600 required to be reported and direct sales over \$5,000 <sup>1</sup>	Generally, exempt payees 1 through 5 <sup>2</sup>
Payments made in settlement of payment card or third party network transactions	Exempt payees 1 through 4

See Form 1099-MISC, Miscellaneous Income, and its instructions.

Exemption from FATCA reporting code. The following codes identify payees that are exempt from reporting under FATCA. These codes apply to persons submitting this form for accounts maintained outside of the United States by certain foreign financial institutions. Therefore, if you are only submitting this form for an account you hold in the United States, you may leave this field blank. Consult with the person requesting this form if you are uncertain if the financial institution is subject to these requirements. A requester may indicate that a code is not required by providing you with a Form W-9 with "Not Applicable" (or any similar indication) written or printed on the line for a FATCA exemption code.

A—An organization exempt from tax under section 501(a) or any individual retirement plan as defined in section 7701(a)(37)

B-The United States or any of its agencies or instrumentalities

C—A state, the District of Columbia, a U.S. commonwealth or possession, or any of their political subdivisions or instrumentalities

D-A corporation the stock of which is regularly traded on one or more established securities markets, as described in Regulations section 1.1472-1(c)(1)(i)

E—A corporation that is a member of the same expanded affiliated group as a corporation described in Regulations section 1.1472-1(c)(1)(i)

F—A dealer in securities, commodities, or derivative financial instruments (including notional principal contracts, futures, forwards, and options) that is registered as such under the laws of the United States or any state

G-A real estate investment trust

H—A regulated investment company as defined in section 851 or an entity registered at all times during the tax year under the Investment Company Act of 1940

I-A common trust fund as defined in section 584(a)

J-A bank as defined in section 581

K-A broker

L—A trust exempt from tax under section 664 or described in section 4947(a)(1)

M-A tax exempt trust under a section 403(b) plan or section 457(g) plan

**Note:** You may wish to consult with the financial institution requesting this form to determine whether the FATCA code and/or exempt payee code should be completed.

#### Line 5

Enter your address (number, street, and apartment or suite number). This is where the requester of this Form W-9 will mail your information returns. If this address differs from the one the requester already has on file, write NEW at the top. If a new address is provided, there is still a chance the old address will be used until the payor changes your address in their records.

#### Line 6

Enter your city, state, and ZIP code.

### Part I. Taxpayer Identification Number (TIN)

**Enter your TIN** in the appropriate box. If you are a resident alien and you do not have and are not eligible to get an SSN, your TIN is your IRS individual taxpayer identification number (ITIN). Enter it in the social security number box. If you do not have an ITIN, see *How to get a TIN* below.

If you are a sole proprietor and you have an EIN, you may enter either your SSN or EIN.

If you are a single-member LLC that is disregarded as an entity separate from its owner, enter the owner's SSN (or EIN, if the owner has one). Do not enter the disregarded entity's EIN. If the LLC is classified as a corporation or partnership, enter the entity's EIN.

**Note:** See *What Name and Number To Give the Requester,* later, for further clarification of name and TIN combinations.

How to get a TIN. If you do not have a TIN, apply for one immediately. To apply for an SSN, get Form SS-5, Application for a Social Security Card, from your local SSA office or get this form online at www.SSA.gov. You may also get this form by calling 1-800-772-1213. Use Form W-7, Application for IRS Individual Taxpayer Identification Number, to apply for an ITIN, or Form SS-4, Application for Employer Identification Number, to apply for an EIN. You can apply for an EIN online by accessing the IRS website at www.irs.gov/Businesses and clicking on Employer Identification Number (EIN) under Starting a Business. Go to www.irs.gov/Forms to view, download, or print Form W-7 and/or Form SS-4. Or, you can go to www.irs.gov/OrderForms to place an order and have Form W-7 and/or SS-4 mailed to you within 10 business days.

If you are asked to complete Form W-9 but do not have a TIN, apply for a TIN and write "Applied For" in the space for the TIN, sign and date the form, and give it to the requester. For interest and dividend payments, and certain payments made with respect to readily tradable instruments, generally you will have 60 days to get a TIN and give it to the requester before you are subject to backup withholding on payments. The 60-day rule does not apply to other types of payments. You will be subject to backup withholding on all such payments until you provide your TIN to the requester.

**Note:** Entering "Applied For" means that you have already applied for a TIN or that you intend to apply for one soon.

**Caution:** A disregarded U.S. entity that has a foreign owner must use the appropriate Form W-8.

### Part II. Certification

To establish to the withholding agent that you are a U.S. person, or resident alien, sign Form W-9. You may be requested to sign by the withholding agent even if item 1, 4, or 5 below indicates otherwise.

For a joint account, only the person whose TIN is shown in Part I should sign (when required). In the case of a disregarded entity, the person identified on line 1 must sign. Exempt payees, see *Exempt payee code*, earlier.

**Signature requirements.** Complete the certification as indicated in items 1 through 5 below.

<sup>&</sup>lt;sup>2</sup> However, the following payments made to a corporation and reportable on Form 1099-MISC are not exempt from backup withholding: medical and health care payments, attorneys' fees, gross proceeds paid to an attorney reportable under section 6045(f), and payments for services paid by a federal executive agency.

Page 5

Form W-9 (Rev. 10-2018)

- 1. Interest, dividend, and barter exchange accounts opened before 1984 and broker accounts considered active during 1983. You must give your correct TIN, but you do not have to sign the certification.
- 2. Interest, dividend, broker, and barter exchange accounts opened after 1983 and broker accounts considered inactive during 1983. You must sign the certification or backup withholding will apply. If you are subject to backup withholding and you are merely providing your correct TIN to the requester, you must cross out item 2 in the certification before signing the form.
- **3. Real estate transactions.** You must sign the certification. You may cross out item 2 of the certification.
- 4. Other payments. You must give your correct TIN, but you do not have to sign the certification unless you have been notified that you have previously given an incorrect TIN. "Other payments" include payments made in the course of the requester's trade or business for rents, royalties, goods (other than bills for merchandise), medical and health care services (including payments to corporations), payments to a nonemployee for services, payments made in settlement of payment card and third party network transactions, payments to certain fishing boat crew members and fishermen, and gross proceeds paid to attorneys (including payments to corporations).
- 5. Mortgage interest paid by you, acquisition or abandonment of secured property, cancellation of debt, qualified tuition program payments (under section 529), ABLE accounts (under section 529A), IRA, Coverdell ESA, Archer MSA or HSA contributions or distributions, and pension distributions. You must give your correct TIN, but you do not have to sign the certification.

### What Name and Number To Give the Requester

For this type of account:	Give name and SSN of:
1. Individual	The individual
Two or more individuals (joint account) other than an account maintained by an FFI	The actual owner of the account or, if combined funds, the first individual on the account 1
3. Two or more U.S. persons (joint account maintained by an FFI)	Each holder of the account
Custodial account of a minor     (Uniform Gift to Minors Act)	The minor <sup>2</sup>
5. a. The usual revocable savings trust (grantor is also trustee)	The grantor-trustee <sup>1</sup>
b. So-called trust account that is not a legal or valid trust under state law	The actual owner <sup>1</sup>
Sole proprietorship or disregarded entity owned by an individual	The owner <sup>3</sup>
7. Grantor trust filing under Optional Form 1099 Filing Method 1 (see Regulations section 1.671-4(b)(2)(i) (A))	The grantor*
For this type of account:	Give name and EIN of:
Disregarded entity not owned by an individual	The owner
9. A valid trust, estate, or pension trust	Legal entity <sup>4</sup>
10. Corporation or LLC electing corporate status on Form 8832 or Form 2553	The corporation
Association, club, religious, charitable, educational, or other tax- exempt organization	The organization
12. Partnership or multi-member LLC	The partnership
13. A broker or registered nominee	The broker or nominee

For this type of account:	Give name and EIN of:
14. Account with the Department of Agriculture in the name of a public entity (such as a state or local government, school district, or prison) that receives agricultural program payments	The public entity
15. Grantor trust filing under the Form 1041 Filing Method or the Optional Form 1099 Filing Method 2 (see Regulations section 1.671-4(b)(2)(i)(B))	The trust

- <sup>1</sup> List first and circle the name of the person whose number you furnish. If only one person on a joint account has an SSN, that person's number must be furnished.
- <sup>2</sup> Circle the minor's name and furnish the minor's SSN.
- <sup>3</sup> You must show your individual name and you may also enter your business or DBA name on the "Business name/disregarded entity" name line. You may use either your SSN or EIN (if you have one), but the IRS encourages you to use your SSN.
- <sup>4</sup> List first and circle the name of the trust, estate, or pension trust. (Do not furnish the TIN of the personal representative or trustee unless the legal entity itself is not designated in the account title.) Also see *Special rules for partnerships*, earlier.

\*Note: The grantor also must provide a Form W-9 to trustee of trust.

**Note:** If no name is circled when more than one name is listed, the number will be considered to be that of the first name listed.

### **Secure Your Tax Records From Identity Theft**

Identity theft occurs when someone uses your personal information such as your name, SSN, or other identifying information, without your permission, to commit fraud or other crimes. An identity thief may use your SSN to get a job or may file a tax return using your SSN to receive a refund.

To reduce your risk:

- Protect your SSN.
- Ensure your employer is protecting your SSN, and
- Be careful when choosing a tax preparer.

If your tax records are affected by identity theft and you receive a notice from the IRS, respond right away to the name and phone number printed on the IRS notice or letter.

If your tax records are not currently affected by identity theft but you think you are at risk due to a lost or stolen purse or wallet, questionable credit card activity or credit report, contact the IRS Identity Theft Hotline at 1-800-908-4490 or submit Form 14039.

For more information, see Pub. 5027, Identity Theft Information for Taxpayers.

Victims of identity theft who are experiencing economic harm or a systemic problem, or are seeking help in resolving tax problems that have not been resolved through normal channels, may be eligible for Taxpayer Advocate Service (TAS) assistance. You can reach TAS by calling the TAS toll-free case intake line at 1-877-777-4778 or TTY/TDD 1-800-829-4059.

Protect yourself from suspicious emails or phishing schemes. Phishing is the creation and use of email and websites designed to mimic legitimate business emails and websites. The most common act is sending an email to a user falsely claiming to be an established legitimate enterprise in an attempt to scam the user into surrendering private information that will be used for identity theft.

Form W-9 (Rev. 10-2018) Page **6** 

The IRS does not initiate contacts with taxpayers via emails. Also, the IRS does not request personal detailed information through email or ask taxpayers for the PIN numbers, passwords, or similar secret access information for their credit card, bank, or other financial accounts.

If you receive an unsolicited email claiming to be from the IRS, forward this message to <code>phishing@irs.gov</code>. You may also report misuse of the IRS name, logo, or other IRS property to the Treasury Inspector General for Tax Administration (TIGTA) at 1-800-366-4484. You can forward suspicious emails to the Federal Trade Commission at <code>spam@uce.gov</code> or report them at <code>www.ftc.gov/complaint</code>. You can contact the FTC at <code>www.ftc.gov/idtheft</code> or 877-IDTHEFT (877-438-4338). If you have been the victim of identity theft, see <code>www.IdentityTheft.gov</code> and Pub. 5027.

Visit www.irs.gov/IdentityTheft to learn more about identity theft and how to reduce your risk.

### **Privacy Act Notice**

Section 6109 of the Internal Revenue Code requires you to provide your correct TIN to persons (including federal agencies) who are required to file information returns with the IRS to report interest, dividends, or certain other income paid to you; mortgage interest you paid; the acquisition or abandonment of secured property; the cancellation of debt; or contributions you made to an IRA, Archer MSA, or HSA. The person collecting this form uses the information on the form to file information returns with the IRS, reporting the above information. Routine uses of this information include giving it to the Department of Justice for civil and criminal litigation and to cities, states, the District of Columbia, and U.S. commonwealths and possessions for use in administering their laws. The information also may be disclosed to other countries under a treaty, to federal and state agencies to enforce civil and criminal laws, or to federal law enforcement and intelligence agencies to combat terrorism. You must provide your TIN whether or not you are required to file a tax return. Under section 3406, payers must generally withhold a percentage of taxable interest, dividend, and certain other payments to a payee who does not give a TIN to the payer. Certain penalties may also apply for providing false or fraudulent information.

### **2024 Withholding Exemption Certificate**

**590** 

The payee completes this form and submits it to the withholding agent. The withholding agert	nt keeps t	this fo	orm with their records.
Withholding Agent Information			
Name			
Payee Information			
Name	SSN or IT	ΓIN 🗌 I	FEIN CA Corp no. CA SOS file no.
Address (apt./ste., room)			
City (If you have a foreign address, see instructions.)		State	ZIP code
Exemption Reason			
Check only one box.			
By checking the appropriate box below, the payee certifies the reason for the exemption from the requirements on payment(s) made to the entity or individual.	ne Califor	rnia ir	ncome tax withholding
Individuals — Certification of Residency:  I am a resident of California and I reside at the address shown above. If I become a n notify the withholding agent. See instructions for General Information D, Definitions.	onresider	nt at a	any time, I will promptly
Corporations:  The corporation has a permanent place of business in California at the address show California Secretary of State (SOS) to do business in California. The corporation will f corporation ceases to have a permanent place of business in California or ceases to the withholding agent. See instructions for General Information D, Definitions.	ile a Calif	ornia	tax return. If this
Partnerships or Limited Liability Companies (LLCs):  The partnership or LLC has a permanent place of business in California at the addres California SOS, and is subject to the laws of California. The partnership or LLC will file or LLC ceases to do any of the above, I will promptly inform the withholding agent. Fo partnership (LLP) is treated like any other partnership.	e a Califo	rnia t	ax return. If the partnership
Tax-Exempt Entities:  The entity is exempt from tax under California Revenue and Taxation Code (R&TC) Solution Internal Revenue Code Section 501(c) (insert number). If this entity ceases to the withholding agent. Individuals cannot be tax-exempt entities.			
Insurance Companies, Individual Retirement Arrangements (IRAs), or Qualified Penson The entity is an insurance company, IRA, or a federally qualified pension or profit-sha			aring Plans:
California Trusts:  At least one trustee and one noncontingent beneficiary of the above-named trust is a California fiduciary tax return. If the trustee or noncontingent beneficiary becomes a notify the withholding agent.	California nonreside	a resi nt at	dent. The trust will file a any time, I will promptly
Estates — Certification of Residency of Deceased Person:  I am the executor of the above-named person's estate or trust. The decedent was a C The estate will file a California fiduciary tax return.	California ı	reside	ent at the time of death.
Nonmilitary Spouse of a Military Servicemember:  I am a nonmilitary spouse of a military servicemember and I meet the Military Spouse requirements. See instructions for General Information E, MSRRA.	e Resider	ncy R	elief Act (MSRRA)
CERTIFICATE OF PAYEE: Payee must complete and sign below.			
Our privacy notice can be found in annual tax booklets or online. Go to <b>ftb.ca.gov/privacy</b> to leave to go to <b>ftb.ca.gov/forms</b> and search for <b>1131</b> to locate FTB 1131 EN-SP, Franchise Tax Board this notice by mail, call 800.338.0505 and enter form code <b>948</b> when instructed.			
Under penalties of perjury, I declare that I have examined the information on this form, includin statements, and to the best of my knowledge and belief, it is true, correct, and complete. I furth if the facts upon which this form are based change, I will promptly notify the withholding agent.	ner declar		
Type or print payee's name and title		Telep	hone
Payee's signature ▶	ı	Date	

### **2024 Instructions for Form 590**

### **Withholding Exemption Certificate**

References in these instructions are to the California Revenue and Taxation Code (R&TC).

### **General Information**

California Revenue and Taxation Code (R&TC) Section 18662 requires withholding of income or franchise tax on payments of California source income made to nonresidents of California. For more information, See General Information B, Income Subject to Withholding.

Registered Domestic Partners (RDPs) – For purposes of California income tax, references to a spouse, husband, or wife also refer to a California RDP unless otherwise specified. For more information on RDPs, get FTB Pub. 737, Tax Information for Registered Domestic Partners.

### **A** Purpose

Use Form 590, Withholding Exemption Certificate, to certify an exemption from nonresident withholding.

Form 590 does not apply to payments of backup withholding. For more information, go to **ftb.ca.gov** and search for **backup withholding**.

Form 590 does not apply to payments for wages to employees. Wage withholding is administered by the California Employment Development Department (EDD). For more information, go to edd.ca.gov or call 888.745.3886.

**Do not** use Form 590 to certify an exemption from withholding if you are a **seller of California real estate**. Sellers of California real estate use Form 593, Real Estate Withholding Statement, to claim an exemption from the real estate withholding requirement.

### The following are excluded from withholding and completing this form:

- The United States and any of its agencies or instrumentalities.
- A state, a possession of the United States, the District of Columbia, or any of its political subdivisions or instrumentalities.
- A foreign government or any of its political subdivisions, agencies, or instrumentalities.

## B Income Subject to Withholding

Withholding is required on the following, but is not limited to:

- Payments to nonresidents for services rendered in California.
- Distributions of California source income made to domestic nonresident partners, members, and S corporation shareholders and allocations of California source income made to foreign partners and members.
- Payments to nonresidents for rents if the payments are made in the course of the withholding agent's business.
- Payments to nonresidents for royalties from activities sourced to California.

- Distributions of California source income to nonresident beneficiaries from an estate or trust.
- Endorsement payments received for services performed in California.
- Prizes and winnings received by nonresidents for contests in California.

However, withholding is optional if the total payments of California source income are \$1,500 or less during the calendar year.

For more information on withholding, get FTB Pub. 1017, Resident and Nonresident Withholding Guidelines. To get a withholding publication, see Additional Information.

### **C** Who Certifies this Form

Form 590 is certified (completed and signed) by the payee. California residents or entities exempt from the withholding requirement should complete Form 590 and submit it to the withholding agent before payment is made. The withholding agent is then relieved of the withholding requirements if the agent relies in good faith on a completed and signed Form 590 unless notified by the Franchise Tax Board (FTB) that the form should not be relied upon.

An incomplete certificate is invalid and the withholding agent should not accept it. If the withholding agent receives an incomplete certificate, the withholding agent is required to withhold tax on payments made to the payee until a valid certificate is received. In lieu of a completed exemption certificate, the withholding agent may accept a letter from the payee as a substitute explaining why they are not subject to withholding. The letter must contain all the information required on the certificate in similar language, including the under penalty of perjury statement and the payee's taxpayer identification number (TIN).

The certification does not need to be renewed annually. The certification on Form 590 remains valid until the payee's status changes. The withholding agent must retain a copy of the certification or substitute for at least five years after the last payment to which the certification applies. The agent must provide it to the FTB upon request.

If an entertainer (or the entertainer's business entity) is paid for a performance, the entertainer's information must be provided. **Do not** submit the entertainer's agent or promoter information.

The grantor of a grantor trust shall be treated as the payee for withholding purposes. Therefore, if the payee is a grantor trust and one or more of the grantors is a nonresident, withholding is required. If all of the grantors on the trust are residents, no withholding is required. Resident grantors can check the box on Form 590 labeled "Individuals — Certification of Residency."

### **D** Definitions

For California nonwage withholding purposes:

- Nonresident includes all of the following:
  - Individuals who are not residents of California
  - Corporations not qualified through the California Secretary of State (CA SOS) to do business in California or having no permanent place of business in California.
  - Partnerships or limited liability companies (LLCs) with no permanent place of business in California.
  - Any trust without a resident grantor, beneficiary, or trustee, or estates where the decedent was not a California resident.
- Foreign refers to non-U.S.

For more information about determining resident status, get FTB Pub. 1031, Guidelines for Determining Resident Status. Military servicemembers have special rules for residency. For more information see General Information E, Military Spouse Residency Relief Act (MSRRA), and FTB Pub. 1032, Tax Information for Military Personnel.

### **Permanent Place of Business:**

A corporation has a permanent place of business in California if it is organized and existing under the laws of California or it has qualified through the CA SOS to transact intrastate business. A corporation that has not qualified to transact intrastate business (e.g., a corporation engaged exclusively in interstate commerce) will be considered as having a permanent place of business in California only if it maintains a permanent office in California that is permanently staffed by its employees.

### E Military Spouse Residency Relief Act (MSRRA)

Generally, for tax purposes you are considered to maintain your existing residence or domicile. The MSRRA provides:

- A spouse shall not be deemed to have lost a residence or domicile in any state solely by reason of being absent to be with the servicemember serving in compliance with military orders.
- A spouse shall not be deemed to have acquired a residence or domicile in any other state solely by reason of being there to be with the servicemember serving in compliance with military orders.

**Domicile** is defined as the one place:

- Where you maintain a true, fixed, and permanent home.
- To which you intend to return whenever you are absent.

A military servicemember's nonmilitary spouse is considered a nonresident for tax

purposes if the spouse is domiciled outside of California and the spouse is in California solely to be with the servicemember who is serving in compliance with Permanent Change of Station orders. (Note: California may require nonmilitary spouses of military servicemembers to provide proof that they meet the criteria for California personal income tax exemption as set forth in the MSRRA).

Income of a military servicemember's nonmilitary spouse for services performed in California is not California source income subject to state tax if the spouse is in California to be with the servicemember serving in compliance with military orders, and the spouse is domiciled outside of California.

For additional information or assistance in determining whether the applicant meets the MSRRA requirements, get FTB Pub. 1032.

### **Specific Instructions**

### **Payee Instructions**

Enter the withholding agent's name.

Enter the payee's information, including the TIN and check the appropriate TIN box.

You must provide a valid TIN as requested on this form. The following are acceptable TINs: social security number (SSN); individual taxpayer identification number (ITIN); federal employer identification number (FEIN); California corporation number (CA Corp no.); or CA SOS file number.

Foreign Address - Follow the country's practice for entering the city, county, province, state, country, and postal code, as applicable, in the appropriate boxes. Do not abbreviate the country name.

**Exemption Reason – Check the box that** reflects the reason why the payee is exempt from the California income tax withholding requirement.

### **Withholding Agent Instructions**

Do not send this form to the FTB. The certification on Form 590 remains valid until the payee's status changes. The withholding agent must retain a copy of the certificate or substitute for at least five years after the last payment to which the certificate applies. The agent must provide it to the FTB upon request.

The payee must notify the withholding agent if any of the following situations occur:

- The individual payee becomes a nonresident.
- The corporation ceases to have a permanent place of business in California or ceases to be qualified to do business in California.
- The partnership ceases to have a permanent place of business in California.
- The LLC ceases to have a permanent place of business in California.
- The tax-exempt entity loses its tax-exempt

If any of these situations occur, then withholding may be required. For more information, get Form 592, Resident and Nonresident Withholding Statement, Form 592-B, Resident and Nonresident Withholding Tax Statement, Form 592-PTE, Pass-Through Entity Annual Withholding Return, Form 592-Q, Payment Voucher for Pass-Through Entity Withholding, and Form 592-V, Payment Voucher for Resident or Nonresident Withholding.

### **Additional Information**

Website: For more information, go to ftb.ca.gov and search for

nonwage.

MyFTB offers secure online tax account information and services. For more information, go to ftb.ca.gov and login or register for MyFTB.

Telephone: 888.792.4900 or 916.845.4900,

Withholding Services and Compliance phone service

Fax: 916.845.9512

WITHHOLDING SERVICES AND Mail:

> COMPLIANCE MS F182 FRANCHISE TAX BOARD PO BOX 942867

**SACRAMENTO CA 94267-0651** 

For questions unrelated to withholding, or to download, view, and print California tax forms and publications, or to access the California Relay Service, see the Internet and Telephone Assistance section.

### **Internet and Telephone Assistance**

Website: ftb.ca.gov

Telephone: 800.852.5711 from within the

**United States** 

916.845.6500 from outside the

**United States** 

California Relay

Service: 711 or 800.735.2929 for

persons with hearing or speaking limitations.

### Asistencia Por Internet y Teléfono

Sitio web: ftb.ca.gov

800.852.5711 dentro de los Teléfono:

Estados Unidos

916.845.6500 fuera de los

Estados Unidos

Servicio de Retransmisión

de California: 711 o 800.735.2929 para

personas con limitaciones uditivas o del habla.

# Certification Regarding Debarment, Suspension, and Other Responsibility Matters

The prospective participant certifies to the best of its knowledge and belief that it and the principals:

- (a) Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency;
- (b) Have not within a three year period preceding this proposal been convicted of or had a civil judgement rendered against them or commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or local) transaction or contract under a public transaction: violation of Federal or State antitrust statute or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property:
- (c) Are not presently indicted for or otherwise criminally or civilly charged by a government entity (Federal, State, or local) with commission of any of the offenses enumerated in paragraph (b) of this certification; and
- (d) Have not within a three-year period preceding this application/proposal had one or more public transactions (Federal, State, or local) terminated for cause or default.

I understand that a false statement on this certification may be grounds for rejection of this proposal or termination of the award. In addition, under 18 USC Sec. 1001, a false statement may result in a fine of up to \$10,000 or imprisonment for up to 5 years, or both.

Typed Name & Title of Authorized Representative	
Signature of Authorized Representative Date	
☐ I am unable to certify to the above statements. My explanation is attached.	



## CAMPAIGN CONTRIBUTIONS DISCLOSURE: PROJECT PARTICIPANTS

In accordance with California law, a person or entity with a financial interest in a proceeding or particular governmental decision, who is not a party but who actively supports or opposes a particular decision, qualifies as a "participant" in that proceeding for purposes of California Code of Regulations Section 84308. Participants are prohibited from contributing more than \$250 to an officer of the agency while the proceeding is pending and for 12 months thereafter. A "financial interest" in a proceeding generally means that it is reasonably foreseeable that the proceeding or governmental decision within the proceeding, will have a material financial effect (of a positive or negative nature) on one or more of your economic interests. Relevant economic interests include your interest in business entities, real property, sources of income, sources of gifts, and personal finances. A material financial effect may include a change in revenue or expenses, or it may achieve, defeat, aid, or hinder a purpose or goal of the source of income and the participant or their spouse receives or is promised the income for achieving the purpose or goal. For additional information, please consult the Fair Political Practices Commission. See Parties, Participants, Agents, and Section 84308 (ca.gov) and Informal Advice (ca.gov). A participant has both a financial interest in the proceeding and communicates with the agency or an officer of the agency for purposes of influencing the proceeding.

In addition, SCAQMD Board Members or members/alternates of the MSRC or MSRC-TAC must abstain from voting on a contract or permit if they have received a campaign contribution from a party or participant to the proceeding, or agent, totaling more than \$250 in the 12-month period prior to the consideration of the item by the Governing Board or the MSRC or MSRC-TAC. Gov't Code \$84308(c).<sup>1</sup>

The list of current SCAQMD Governing Board Members can be found at the SCAQMD website (<a href="www.aqmd.gov">www.aqmd.gov</a>). The list of current MSRC or MSRC-TAC members/alternates can be found at the MSRC website (<a href="http://www.cleantransportationfunding.org">http://www.cleantransportationfunding.org</a>).

### **SECTION I.**

of Contractor:

<sup>&</sup>lt;sup>1</sup> The information provided on this form does not, and is not intended to, constitute legal advice. To the extent that you may have questions regarding any case law, citations, or legal interpretations provided above please seek the guidance of your own independent counsel.

Page 42 of 45

### **SECTION II.**

Has Contractor and/or any parent, subsidiary, or affiliated company, or agent thereof, or persons who direct or control campaign contributions for these entities, made a campaign contribution(s) totaling \$250 or more in the aggregate to a current member of the South Coas Air Quality Management Governing Board or member/alternate of the MSRC or MSRC-TAC in the 12 months preceding the date of execution of this disclosure?					
Yes No  If YES, complete Section II below and then sign at If NO, sign and date below. Include this form with y					
Name(s) of Contributor(s) or Person(s) who Directed of		bution:			
Governing Board Member or MSRC or MSRC-TAC Member/Alternate	Amount of Contribution	Date of Contribution			
Name(s) of Contributor(s) or Person(s) who Directed of	or Controlled this Contri	bution:			
Governing Board Member or MSRC or MSRC-TAC Member/Alternate  Name(s) of Contributor(s) or Person(s) who Directed or	Amount of Contribution	Date of Contribution			
Governing Board Member or MSRC or MSRC-TAC Member/Alternate	Amount of Contribution	Date of Contribution			
Name(s) of Contributor(s) or Person(s) who Directed of	or Controlled this Contri	bution:			
Governing Roard Member or MSRC or MSRC-TAC Member/Alternate	Amount of Contribution	Date of Contribution			

### I declare the foregoing disclosures to be true and correct.

Ву:			
Title:			
Date			

### DEFINITIONS

Parent, Subsidiary, or Otherwise Related Business Entity (2 Cal. Code of Regs., §18703.1(d).)

- (1) Parent subsidiary. A parent subsidiary relationship exists when one corporation directly or indirectly owns shares possessing more than 50 percent of the voting power of another corporation.
- (2) Otherwise related business entity. Business entities, including corporations, partnerships, joint ventures and any other organizations and enterprises operated for profit, which do not have a parent subsidiary relationship are otherwise related if any one of the following three tests is met:
  - (A) One business entity has a controlling ownership interest in the other business entity.
  - (B) There is shared management and control between the entities. In determining whether there is shared management and control, consideration should be given to the following factors:
    - (i) The same person or substantially the same person owns and manages the two entities;
    - (ii) There are common or commingled funds or assets;
    - (iii) The business entities share the use of the same offices or employees, or otherwise share activities, resources or personnel on a regular basis;
    - (iv) There is otherwise a regular and close working relationship between the entities; or
  - (C) A controlling owner (50% or greater interest as a shareholder or as a general partner) in one entity also is a controlling owner in the other entity.



# **South Coast** Air Quality Management District 21865 Copley Drive, Diamond Bar, CA 91765-4178

(909) 396-2000 • www.agmd.gov

AQM	D ` ´	1					
☐ Indivi	Please check all the app dual (Employee, Governing Boor/Contractor ged Information	-	☐ New Re☐ Cancel [	quest Direct Deposit			
STEP 2:	Payee Information						
Last Name		First Name		Middle Initial	Title		
Vendor/Con	ntractor Business Name (if applicable)						
Address				Apartment o	r P.O. Box Numbe	r	
City			State	Zip	C	Country	
Taxpayer ID	) Number	Telephone Number			Email Address	S	
fina AC dire dis 2. Thi you 3. I he ins dep <b>STEP 3:</b> You must	uthorize South Coast Air Qual ancial institution as indicated by MD at any time. If any of the ect deposit is not stopped befortribution. This will delay my pois authorization remains in effects.	pelow. I understand to above information choose closing an account ayment. The section of the se	hat the autho langes, I will put, funds paya AQMD received for any claithin the Autor Clearing Houbank comple	rization may be promptly compute to me will es written not ims or liability mated Clearin se (ACH). Fate the bank into the prompt of the compute the c	e rejected or or oblete a new au be returned to ification of charto pay for any g House netw	discontinued by S thorization agree South Coast AQ anges or cancellat losses or costs r ork to correctly ar could delay the p	outh Coast ment. If the MD for tion from related to nd timely
Here	Name of Bank/Institution						
	Account Holder Name(s)						
Staple Voided Check	Saving Checking	Account Number			Routing Number		
taple V	Bank Representative Printed Name		Bank Representa	ative Signature		Date	
S	ACCOUNT HOLDER SI	GNATURE:				Date	
For Sout	th Coast AQMD Use Only	Input By	,		_	Date	