





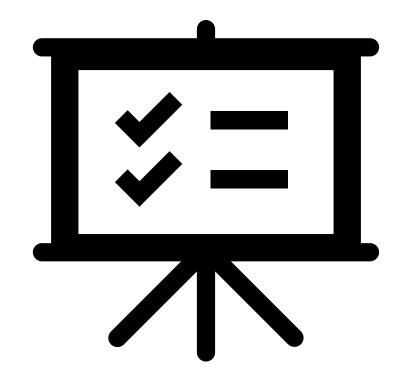


# WORKSHOP OBJECTIVES TODAY

# <u>Agenda</u>

- Introduction/Purpose
- Recap/Background
- Discussions
- Polling
- Next Steps

Today's Goal
Discuss Options and
Set Path for Further
Development of
Work Plan



## WHY ARE WE HERE?

- CERPs Focus on Reducing Truck Emissions (e.g., cleaner technologies)
- AB 617 Communities Requested Improved Access to Incentives
- Develop Truck Project Plan

## WHAT'S THE NEXT STEP?

Draft Truck Incentives Project Plan  Based upon today's feedback, additional survey results and focus on priorities

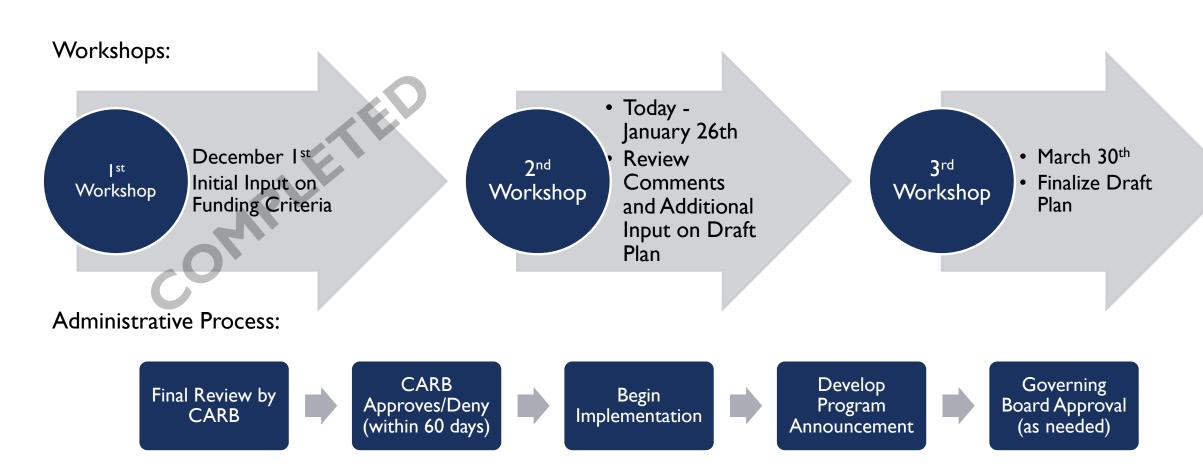
Next Workshop

- March 30th
- Review Draft Project Plan
- Comments & Further Input

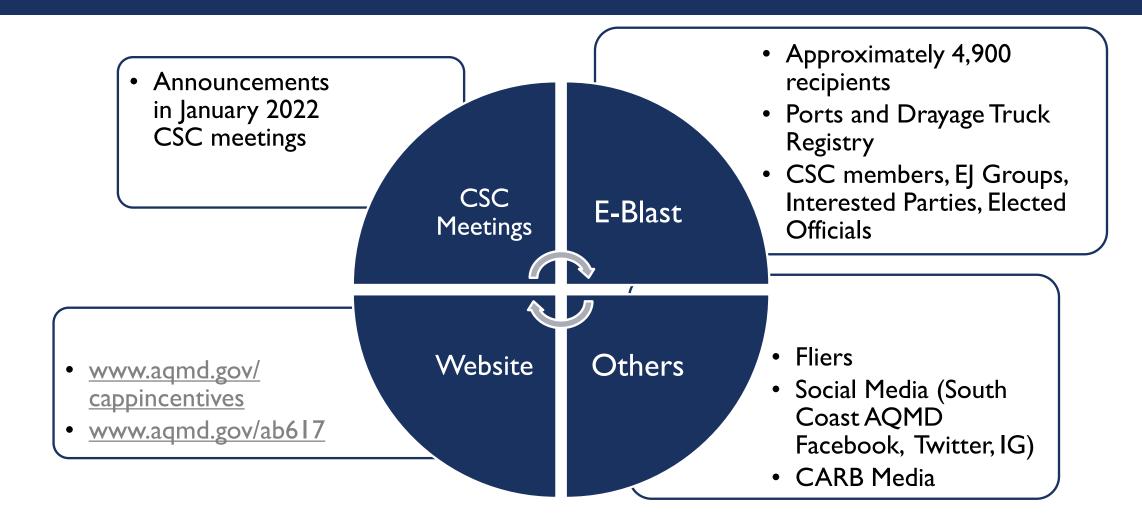
Draft Plan for ARB Review

 Final Draft Project Plan for ARB Review

# PROJECT PLAN PROCESS



## OUTREACH



# WORKSHOP RECAPAND UPDATES

### Ist Workshop

- Background of AB 617 and challenges of incentives
- Provided insight on ZE trucks and cost comparisons

# Loaner Program Concept

- Developed as option due to program limitations
- Currently in discussions with local business/entities

### Communications

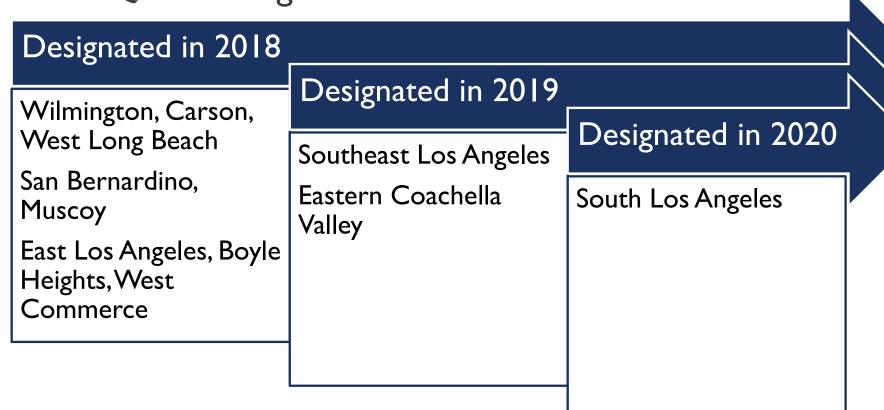
- CSC focus group discussion on December 16<sup>th</sup>
- Discussed with ARB staff on January 11<sup>th</sup>

# Survey

- Launched on January 6<sup>th</sup> and 19<sup>th</sup>
- Seeking additional input today 2<sup>nd</sup> workshop

### BACKGROUND

South Coast AQMD Designated Communities:



## CSC – ALLOCATED INCENTIVE FUNDS FOR TRUCKS

Cleaner trucks, particularly zero emission trucks, have been identified as an investment priority for the following communities:

Community	Project Type	Year 3 CAPP Incentives Allocation
ELABHWC	ZE Trucks	\$1.84M
SELA	ZE Trucks	\$5M
SBM	ZE Trucks	\$5M
WCWLB	NZE/ZE Trucks	\$2.75M

 In October 2020, CARB updated the CAPP incentives guidelines to include community-identified projects

## FEEDBACK RECEIVED FROM AB 617 COMMUNITIES

Existing incentive programs are not working for fleets in AB 617 communities

Higher incentives are needed to increase participation (especially for small fleets)

Customize incentives to meet the needs of the community (e.g., prioritize small businesses)

From AB 617 CSCs

Reduce time involved in getting a grant for a cleaner truck

Prioritize funding for trucks benefitting AB 617 communities

Reduce documentation requirements to participate in the program (streamline application process)

This Truck Project Plan will apply to all communities and future allocations of incentives

# BARRIERS TO EXISTING INCENTIVE PROGRAMS

Scrap requirement

Incentive amount too low

Ownership for past 2 years

Engine model year limit (pre-2010 only)

DMV registration for past 2 years with no gaps

No trade-down option with another fleet

Usage records for past 2 years

Administrative (Contracts)



# PROJECT PLAN: REQUIRED ELEMENTS

- Project-Identification
- Community Support
- Participant Requirements
- Funding Amounts
- Project Selection
- Reporting
- Inspection Requirements

## SURVEY RESULTS

#### Respondents

55% from Wilmington Community

Followed by SBM and SELA

#### **Truck Class**

Mostly Class 8 Trucks (53%)

Class 4 (24%)

# Challenges with ZE or Low-NOx Trucks (Extremely Important)

Reliability (81%)

Purchase Cost (83%)

Performance / Range (71%)

#### Barriers with Implementation (Extreme Barrier)

Charge Availability (77%)

Purchase Price Too High (67%)

Driving Range (53%)

#### **Technology**

Zero-Emission (25%)

Low-NOx (13%)

All of the Above (21%)

None of the Above (41%)

# Loaner Program?

Yes/Maybe (77%)

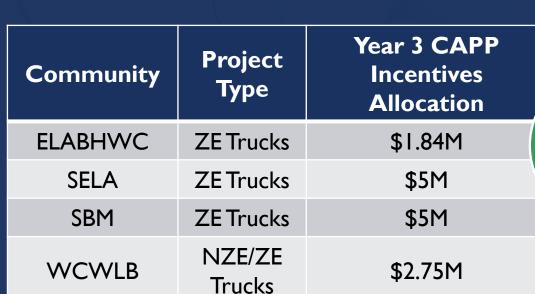
No (23%)

#### English Survey Link:

https://forms.office.com/g/8AHbfFrbk3

Spanish Survey Link: <a href="https://forms.office.com/g/mvpSZXYBCu">https://forms.office.com/g/mvpSZXYBCu</a>

# WORKPLAN AND CHALLENGES



**Funding** Limitations Current Truck Incentive Cost **Programs** Challenges to Consider New Taxes Technology Charging Availability

## TRUCK LOANER CONCEPT

# Funding Limitations

- Allows for More Community Participation w/ Limited Funds
- Maximizing
   Benefits and
   Exposure of New
   Technology for
   Communities

# Infrastructure / Reliability

- Infrastructure may be Available thru Local Businesses (see Funding Limitation)
- Allows Participants to Test New ZE Truck Technology with Minimal Risk

#### **Taxes**

Minimizes Tax
 Liability Incurred
 thru Grant Awards

# Community Partners

- Partnerships
- Discussions on Terms of Use
  - Mileage or monthly terms
  - Insurance
  - Charging Availability
  - User Training

## TRUCK LOANER CONCEPT - CHALLENGES

#### Additional Input (est. 2<sup>nd</sup> Quarter 2022)

Feedback from Independent Truck Owners/Operators

#### Loaner Program Requirements (est. 4<sup>th</sup> Quarter 2022)

- Identify Program Participants (operators within AB 617 Communities?)
- Truck Types (only Class 8 trucks?)
- Fleet Size (only small fleets?)
- Loan Terms (e.g., duration of equipment loan, insurance requirements)
- Training

#### Program Implementation (est. 4th Quarter 2023)

- Program Approvals
- Outreach
- Business Process

# DISCUSSION

## WHAT'S THE NEXT STEP?

Draft Truck Incentives Project Plan  Based upon today's feedback, additional survey results and focus on priorities

Next Workshop

- March 30th
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### USEFUL LINKS/CONTACT INFO

Community Air Protection Incentives 2019 Guidelines: (see Chapter 6 for Community-Identified Projects)

<u>ww2.arb.ca.gov/our-</u> <u>work/programs/community-air-</u> <u>protection-incentives</u> Link to CARB-approved Project Plans:

ww2.arb.ca.gov/ourwork/programs/community-airprotection-incentives/stationarysource-and-community-identified South Coast AQMD website for Community Air Protection Incentives:

www.aqmd.gov/cappincentives

For questions/comments please email us at:

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